



Department of Commerce  
Ministry of Commerce & Industry  
Government of India

**EEPCINDIA**  
ENGINEERING THE FUTURE

# INDIAN RAILWAYS SOURCING WEEK 4.0

19th - 21st June 2024

(On Virtual Platform)

A Report







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## PARTICIPATING ORGANIZATIONS



Southern Railway



Efficient • Transparent • Inclusive



IRCON INTERNATIONAL LIMITED  
(A Government of India Undertaking)



beml  
NEW FRONTIERS, NEW DREAMS



## MEDIA AGENCIES

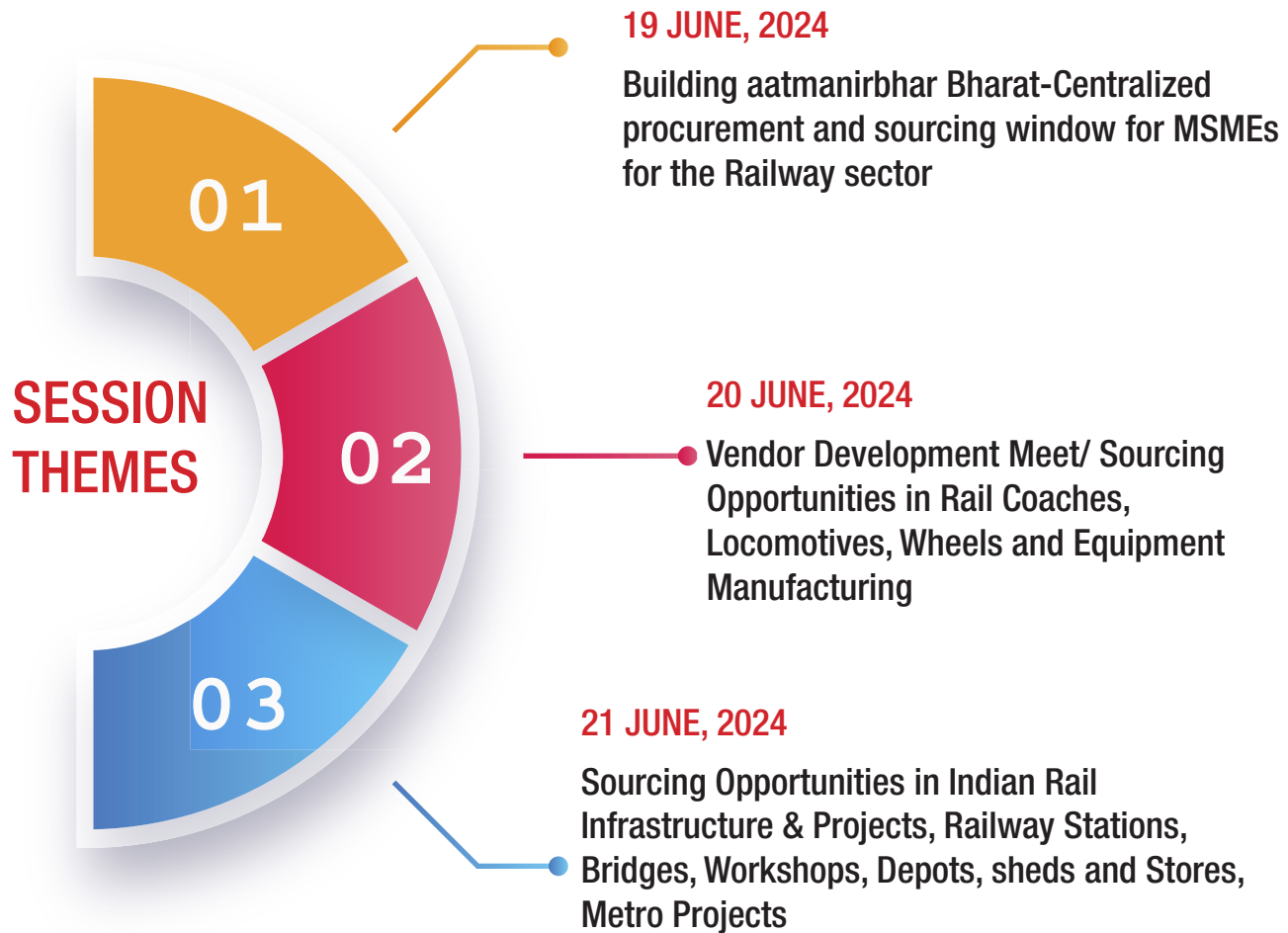




## KEY HIGHLIGHTS







## KEY THEMES

- Vendor Development and Procurement opportunities for MSMEs in Railway Manufacturing units and Railway Zones
- Procurement policies & Vendor registration & procedures for MSMEs plan 2030 model
- Expansion plans of Indian Railways – National Rail plan 2030 model
- Technology Transfer & collaboration opportunities
- Public Private Partnership model opportunities
- MSME collaboration opportunities with Global MNCs
- Cross Supply Chain Opportunities in the Railway Manufacturing
- Opportunities to develop sustainable solutions
- Opportunities to participate in regional transport development



# THE SESSIONS

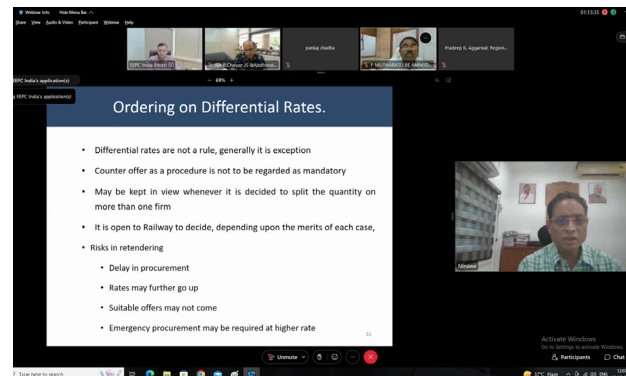
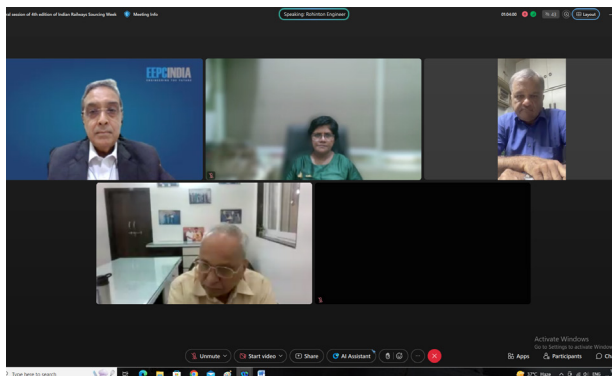
## Inaugural Session of the IRSW 4.0



*Mr. Pankaj Chadha, Senior Vice Chairman, EEPC India, making his address*



*Mr. Arun Kumar Garodia, Chairman, EEPC India, making his address*



*Mr. P.B. Ninawe, Additional Member(Railway Stores), Railway Board, Ministry of Railways making the presentation*





# Building Aatmanirbhar Bharat-Centralized procurement in Indian Railways and opportunities for MSMEs

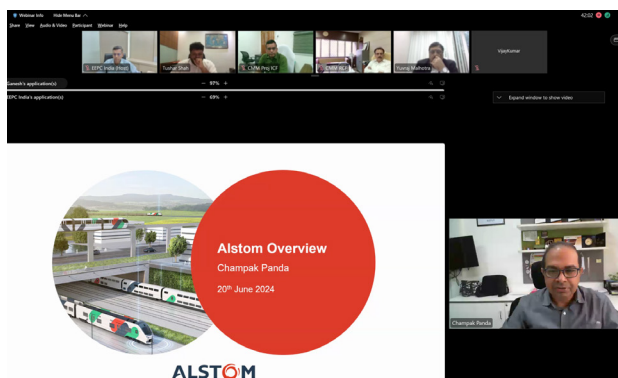
Sh. Ajit B Chavan, (Additional CEO-GEM) and Chief Seller Officer showing his Presentation

Type of Supplier	Local Content %
Class - I Supplier	50% and above
Class - II Supplier	20 % to 49 %

Mr. P. Mutharasu, ADMM/DSL/GOC, Southern Railways showing his Presentation



# Vendor Development Meet/Sourcing Opportunities in Rail Coaches, Locomotives, Wheels and Equipment Manufacturing



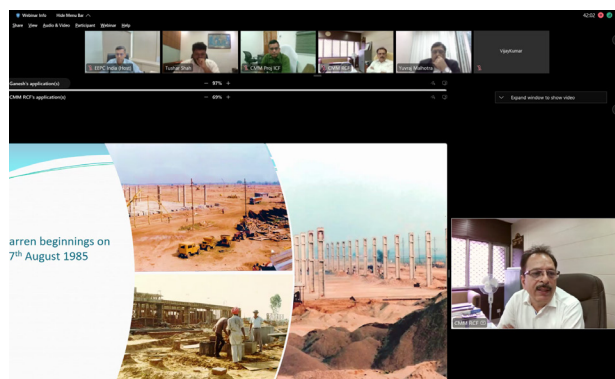
Mr. Champak Panda, Procurement Director, Alstom Group showing his Presentation



Mr. DS Ganesh, GM-Materials, BEML showing his Presentation



Mr. Rakesh Khare, IRSS, CMM/Project/ICF showing his Presentation



Mr. Raj Kumar, Chief Materials Manager, Rail Coach Factory, showing his Presentation



Mr. Vijay Kumar, Deputy Chief Materials Manager, Rail Wheel Factory, showing his Presentation

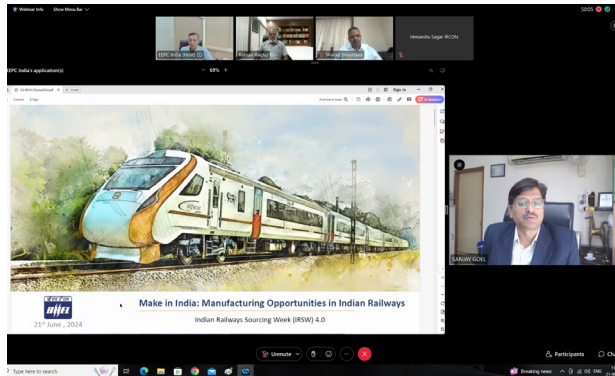


Mr. Yuvraj Malhotra, WC member, EEPIC India showing his Presentation

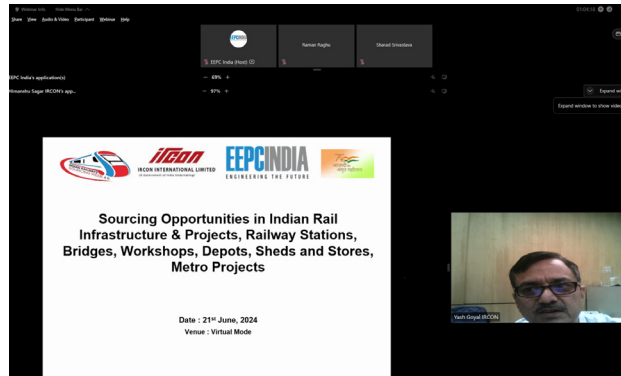




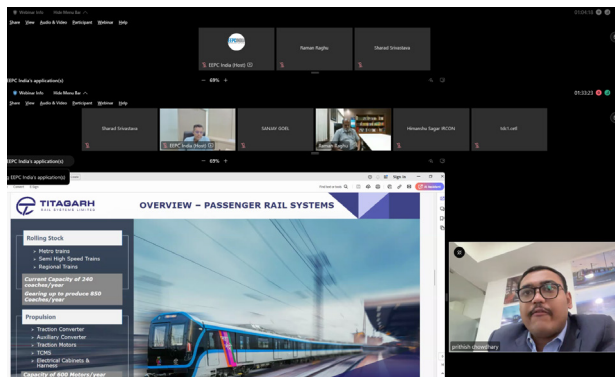
# Sourcing Opportunities in Indian Rail Infrastructure & Projects, Railway Stations, Bridges, Workshops, Depots, sheds and Stores, Metro Projects



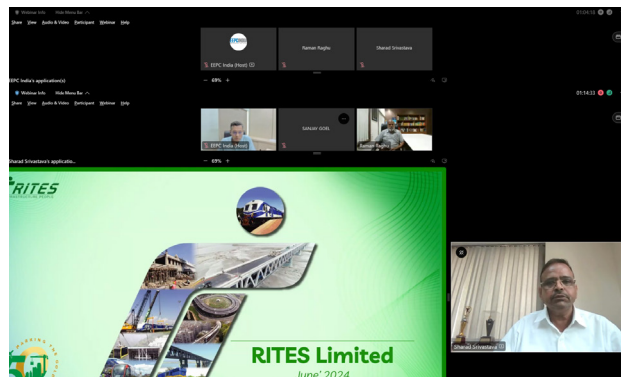
*Shri Sanjay Goel, Executive Director (Transportation), BHEL showing his Presentation*



*Mr. Yash Goel General Manager (Civil), IRCON and Dy. General Manager (Civil/Contracts) showing his Presentation*



*Mr. Prithish Chowdhary, Deputy Managing Director, Titagarh Wagons showing his Presentation*



*Mr. Sharad Srivastava , General Manager/RES , RITES showing his Presentation*





# INDIAN RAILWAYS SOURCING WEEK 2024

19-21 June 2024 | Virtual



## INDIAN RAILWAYS - THE INVESTORS' PARADISE

Recipient of US\$ 1.40 billion FDI from April 2000 - December 2023.



REGISTER NOW

VISIT WEBSITE

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# INDIAN RAILWAYS SOURCING WEEK 2024

19-21 June 2024 | Virtual  
Be a part of the Supply Chain

**Indian Railways taking hold of the Global Pie**

- India is projected to account for 40% of the total global share of rail activity



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## Indian Railways - Engaging the Unemployed

The single largest Employer in India

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MAKING RAILWAYS FUTURE READY IN INDIA



## INDIAN RAILWAYS SOURCING WEEK 2024

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MAKING RAILWAYS FUTURE READY IN INDIA

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Key Contributor  
to Indian Growth

Aiming to account for 1.5 % of GDP

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## MEET THE INDIAN RAILWAYS FAMILY - THE 4TH LARGEST RAIL FREIGHT CARRIER IN THE WORLD

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MAKING RAILWAYS FUTURE READY IN INDIA



## INDIAN RAILWAYS SOURCING WEEK 2024

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MAKING RAILWAYS FUTURE READY IN INDIA

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Indian Railways -  
Opportunities Unlimited

Exponential Rise in passenger  
traffic to reach 12 billion per year by 2031

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## INDIAN RAILWAYS SOURCING WEEK 2024

**19-21 JUNE 2024  
VIRTUAL**

**BE A PART OF THE SUPPLY CHAIN**

**JOIN THE INAUGURATION**

# 05 DAYS TO GO

Visit Now  
<https://eepcvirtualexpo.com/railwaysourcing2024>





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## INDIAN RAILWAYS SOURCING WEEK 2024

**19-21 June 2024 | Virtual**  
**Be a part of the Supply Chain**

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**Electrify your business potential**

Indian Railways aiming to become the World's Largest Electrified Rail Network by 2024

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## Join Us INDIAN RAILWAYS SOURCING WEEK 2024

**19-21 June 2024 | Virtual**

# MSMEs: Be part of the largest Green Railway!

Contribute towards the Indian Railways target of becoming World's First Net-Zero Carbon Emitter by 2030.

**To explore endless opportunities**

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