



Department of Commerce
Ministry of Commerce & Industry
Government of India



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Amrit Mahotsav

EEPCINDIA
ENGINEERING THE FUTURE

Indian Railways Sourcing Week 3.0

2nd-4th August 2023
(On Virtual Platform)

A Report



Department of Commerce
Ministry of Commerce & Industry
Government of India



EEPCINDIA
ENGINEERING THE FUTURE

INDIAN RAILWAYS SOURCING WEEK 3.0

2nd-4th August 2023
(On Virtual Platform)





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PARTICIPATING ORGANIZATIONS





KEY HIGHLIGHTS





Concurrent Sessions & Speakers

S.No	Date & Time	Session Name	Speakers
1.	2nd August: 11 AM	Inauguration of Indian Railways Sourcing Week 3.0	Ms. Parul Singh , Deputy Secretary, Department Of Commerce, GOI
2.	2nd August: 12 PM	Interactive session with GeM on E-procurement & E-business for the railway sector	Mr. Rajiv Kumar Shrivastava , ACEO and Chief Buyer Officer –Central Buyers, GeM
3.	2nd August: 3 PM	Building Aatmanirbhar Bharat in Indian Railways	Mr. Ajit Kumar Mishra , GM-Contract Management, DFCCIL Mr. Pratik Kumar , Deputy Chief Materials Manager/ Mechanical, Southern Railway Mr. Anupam Srivastava , Deputy Chief Materials Manager/Inventory Control, Southern Railway
4.	3rd August: 10 AM	Vendor Development meet with RDSO	Mr. Rajiv Kumar , ED (Stores), RDSO
5.	3rd August: 12 PM	Sourcing & Vendor Development opportunities in Locomotive manufacturing	Mr. Ankit Saxena , Deput Principal Chief Material Manager, Banaras Locomotive Works
6.	3rd August: 3 PM	Sourcing & Vendor Development opportunities in Indian Rail Coaches, wheel & equipment manufacturing	Mr. Sanjay Som , Ed, Railway and Metro, BEML Mr. Y. Prasad Babu , Deputy Chief Material Manager/ Electrical/Fur, Integral Coach Factory Mr. L.S. Choudhary , Chief Material Manager/E, Rail Coach Factory
7.	4th August: 10 AM	Sourcing opportunities in Indian Rail Infrastructure	Mr. Kalyan Singh , Deputy Chief Electrical Engineer/ Materials Planning, CORE
8.	4th August: 3 PM	Make in India: Manufacturing opportunities in Indian Railways	Mr. Sanajay Goel , General Manager, Transportation, BHEL Mr. Prithish Chowdhary , Director, Titagarh Rail Systems Mr. Manish Shah , Director-Procurement-Rolling Stocks, ALSTOM



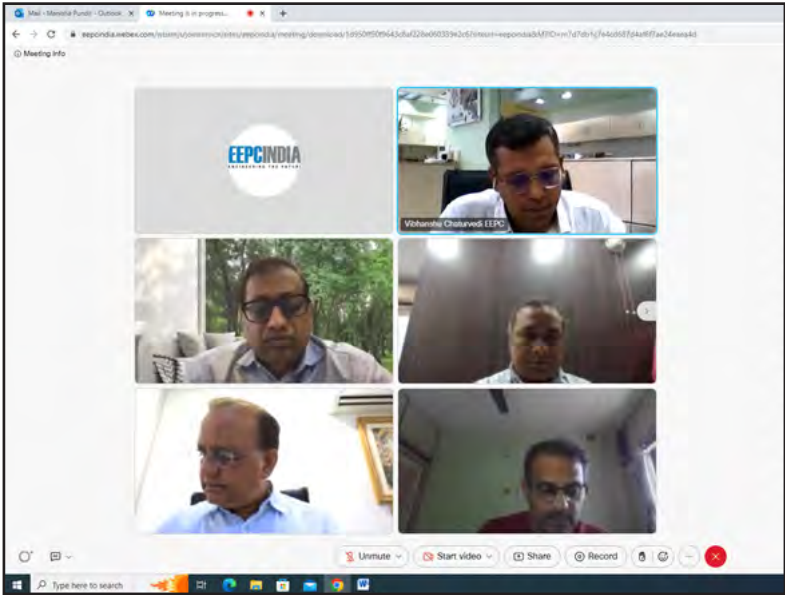
Inaugural Session of the IRSW 3.0



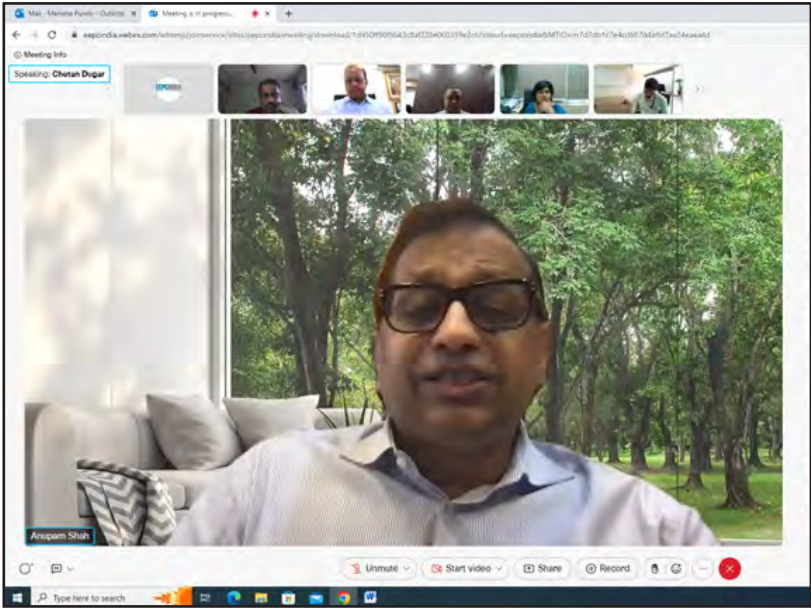
From (L to R)Ms. Parul Singh, Deputy Secretay; Mr. Arun Kumar Garodia, EEPC India Chairman ; Mr. Suranjan Gupta, Executive Director, EEPC India, Mr. Pankaj Chadha, Sr. Vice Chairman, EEPC India and Mrs. Pallavi Saha, Joint Director, EEPC India



Interactive session with GeM on E-procurement & E-business for the railway sector



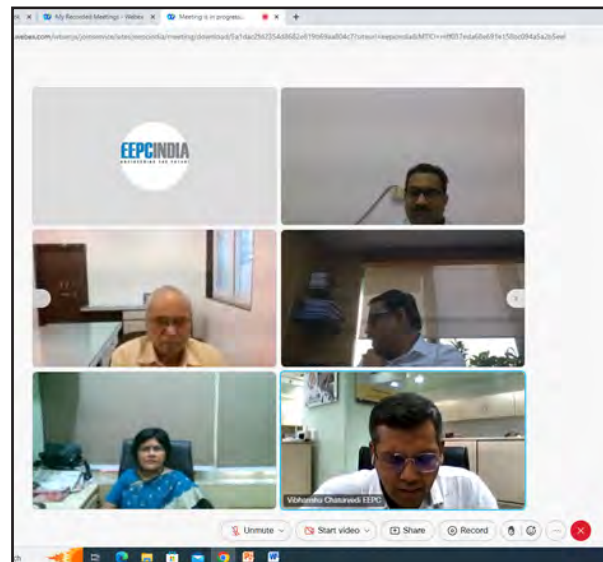
Mr. Arun Shukla, Former Chairman & Chairman EEPc India Committee on Technology upgradation and Mr. Rajiv Kumar Srivastava, ACEO and Chief Buyer Officer –Central Buyers, GeM



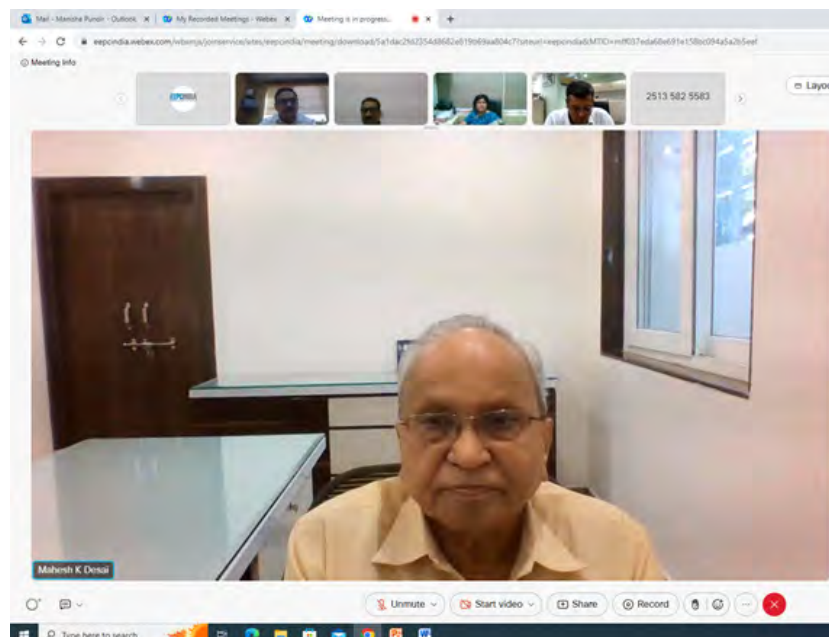
Mr. Anupam Shah, Former Chairman & Chairman EEPc India Committee on Technology upgradation



Building Aatmanirbhar Bharat in Indian Railways



Mr. K. L. Dhingra, Working Committee Member, EEPC India; Mr. Ajit Kumar Mishra, GM-Contract Management Co, DFCCIL; Mr. Pratik Kumar, Deputy Chief Materials Manager/Mechanical, Southern Railway and Mr. Anupam Srivastava, Deputy Chief Materials Manager/Inventory Control, Southern Railway



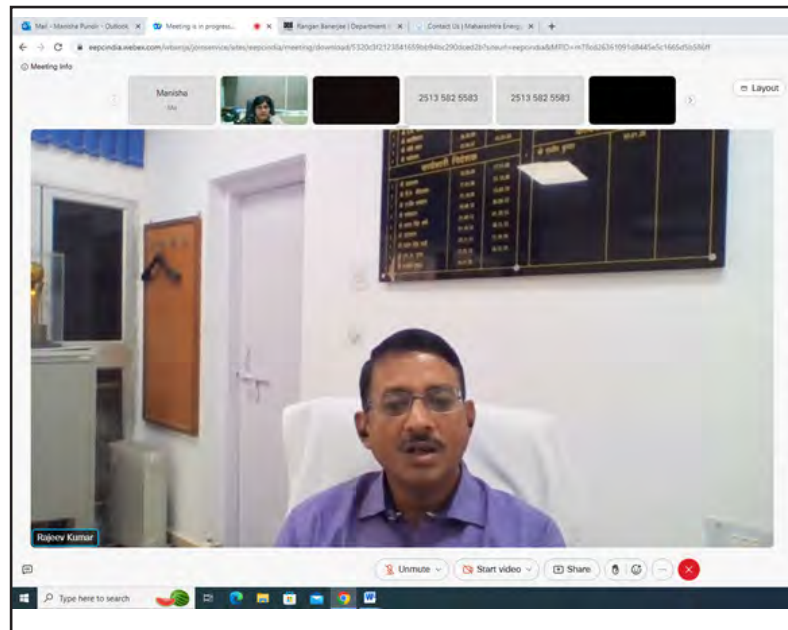
Mr. Mahesh Desai, Former Chairman, EEPC India



Vendor Development meet with RDSO



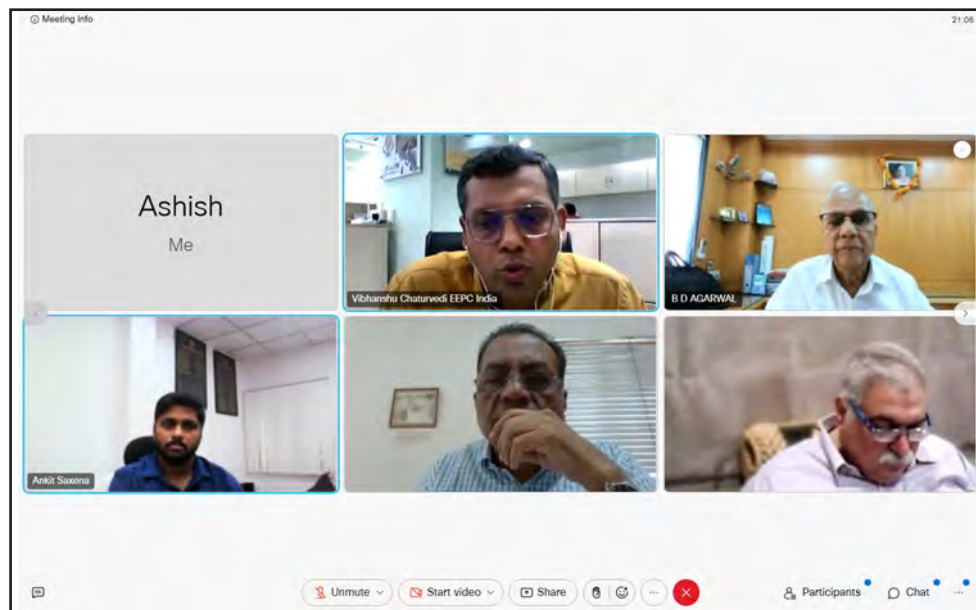
Mr. Pankaj Chadha, Sr. Vice Chairman, EEPC India



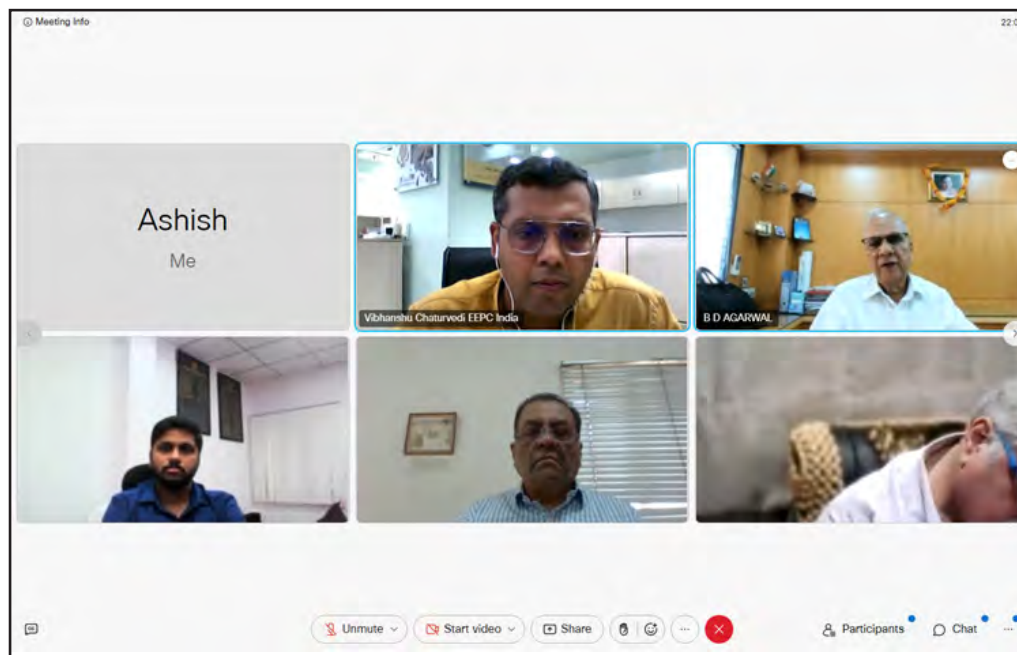
*Mr. Rajiv Kumar, ED (Stores), RDSO
Ms. Kamna Raj Aggarwalla, Working Committee Member, EEPC India*



Sourcing & Vendor Development opportunities in Locomotive manufacturing



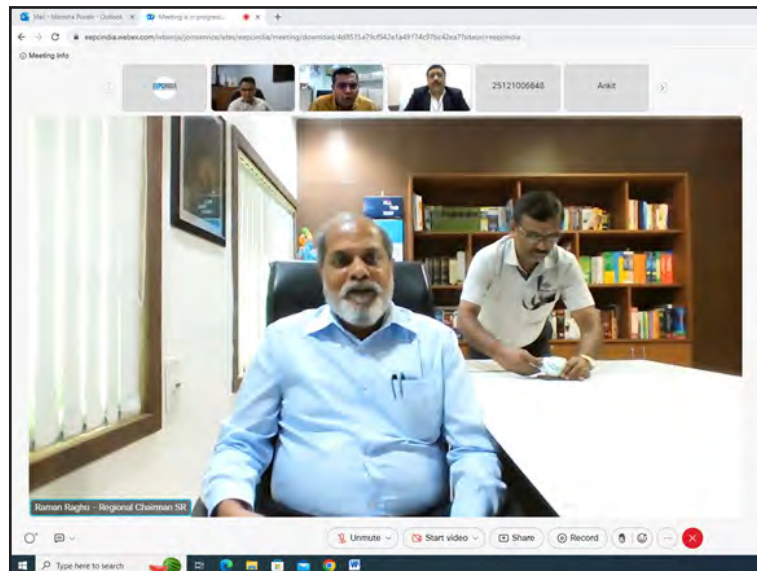
*Mr. Rohinton R Engineer, Dy Regional Chairman (WR), EEPC India
Mr. Ankit Saxena, Deput Principal Chief Material Manager, Banaras Locomotive Works*



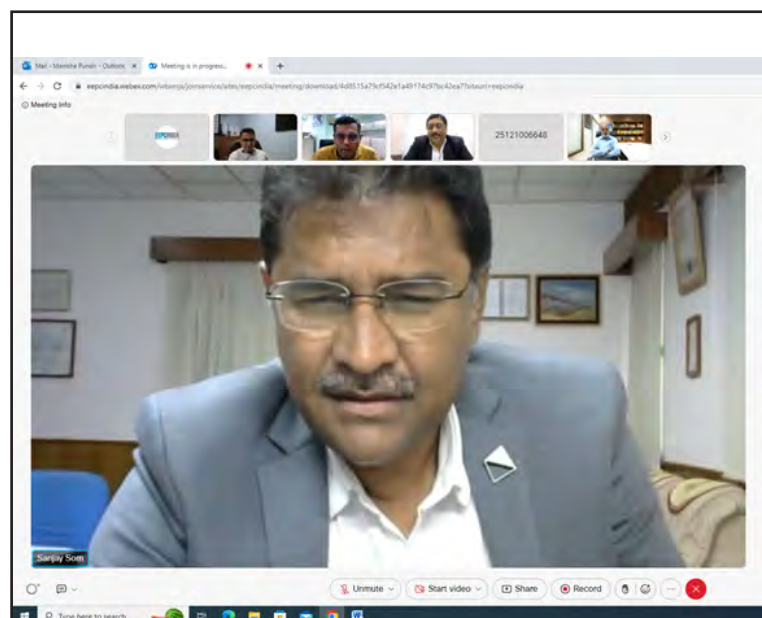
Mr. B.D. Agarwal, Regional Chairman (Eastern Region), EEPC India



Sourcing & Vendor Development opportunities in Indian Rail Coaches, wheel & equipment manufacturing



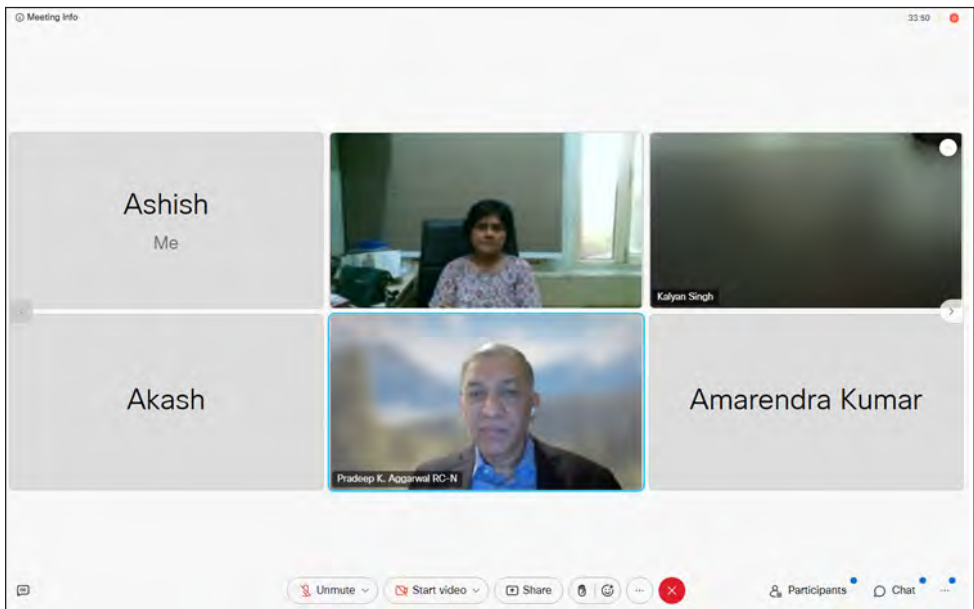
*Mr. Raman Raghu, Regional Chairman (Southern Region), EEPC India
Mr. Yuvraj Malhotra, Working Committee Member, EEPC India
Mr. Y. Prasad Babu, Deputy Chief Material Manager/Electrical/Fur, ICF Integral Coach Factory
Mr. L.S. Choudhary, Chief Material Manager/E/RCF, Rail Coach Factory*



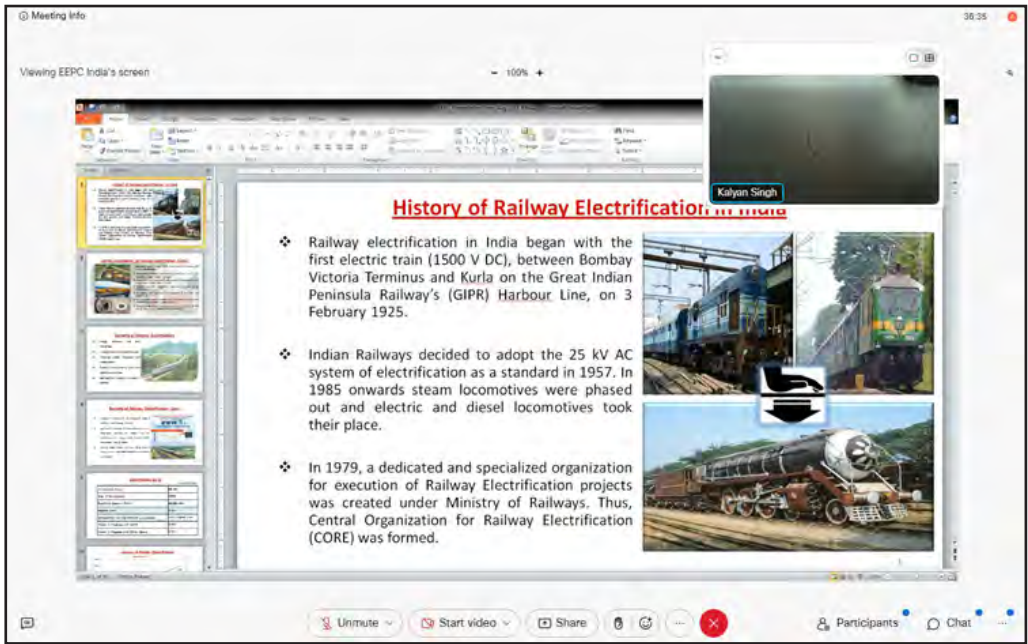
Mr. Sanjay Som, ED (Railway & Metro), BEML



Sourcing opportunities in Indian Rail Infrastructure



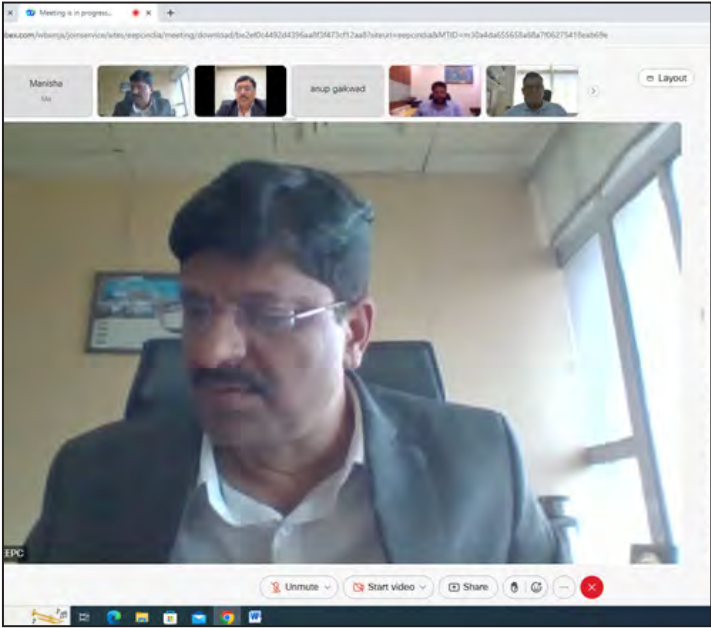
Mr. Pradeep Kumar Aggarwal, Regional Chairman (NR), EEPC India



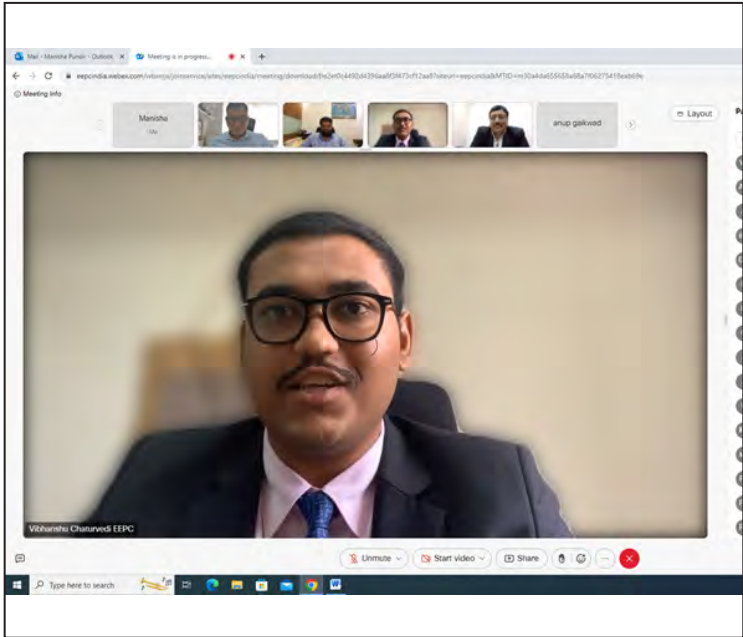
Mr. Kalyan Singh, Deputy Chief Electrical Engineer/Materials Planning, CORE



Make in India: Manufacturing Opportunities in Indian Railways



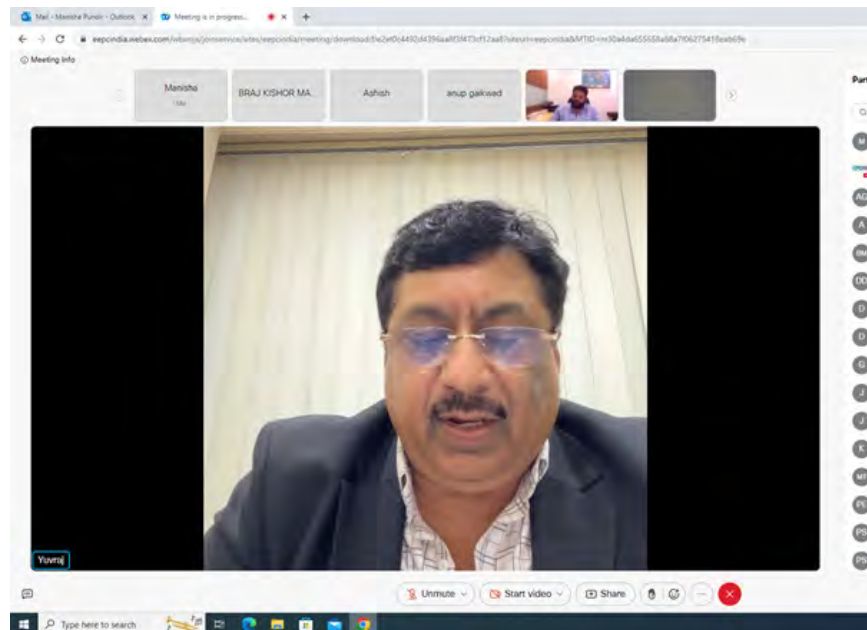
Mr. Sanjay Goel, General Manager, Transportation, BHEL



Mr. Prithish Chowdhary, Director, Titagarh Rail Systems



Mr. Manish Shah, Director-Procurement-Rolling Stocks, ALSTOM

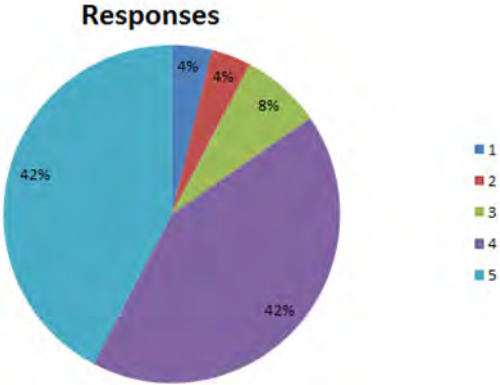


Mr. Yuvraj Malhotra, Working Committee Member, EEPIC India

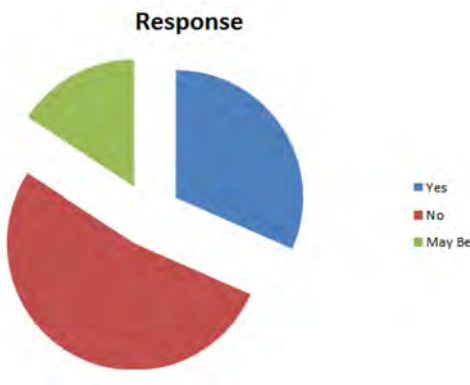


Feedback Analysis

Q1. Overall, how satisfied were you with this programme?



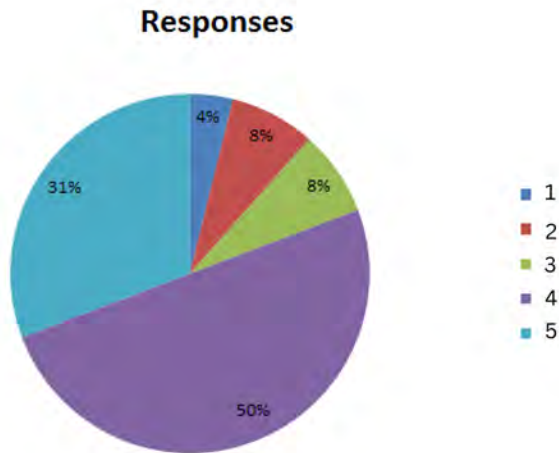
Q2. Have you attended any of our events in the past? If so, which ones?



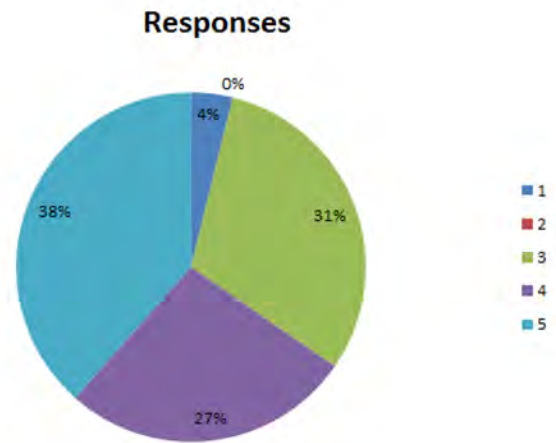
A scale of 1 to 5 for the respondents, where 5 being the highest and 1 being the lowest



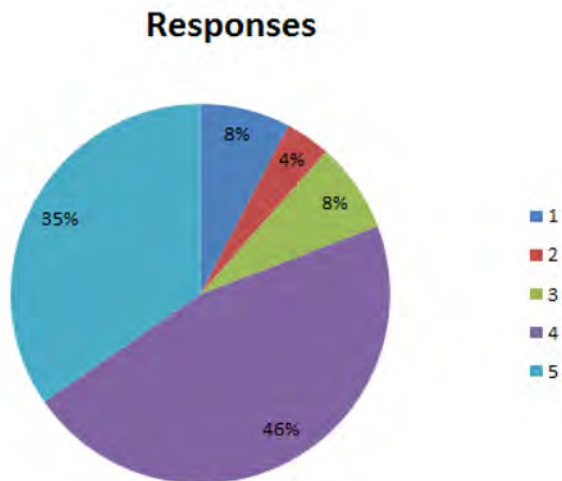
Q3. How informative did you find the sessions?



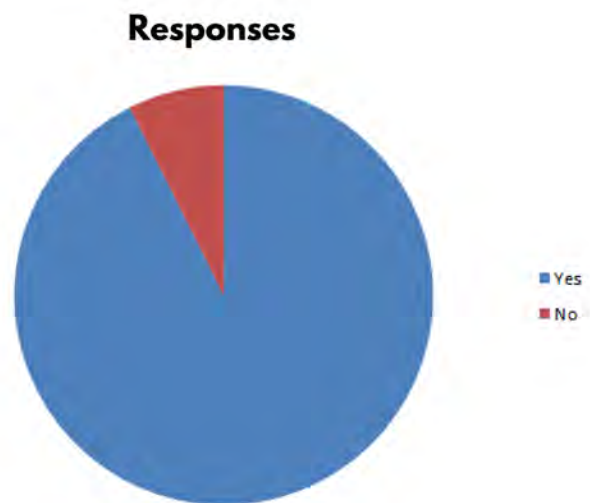
Q4. How would you rate the speakers?



Q5. Please rate the content of the slides/ presentations.



Q6. Would you like to participate in similar programs in future?



A scale of 1 to 5 for the respondents, where 5 being the highest and 1 being the lowest



Are there any topics you'd like to see covered in our future programmes?

1. Information on specific person of contact at various units.
2. Details of HSN codes, NIC codes, etc. for each component - this will help to identify targeted vendors.
3. Timelines and parameters that will be checked during physical inspections of the vendor's site.
4. Please cover the detailed process of applying for a bid on GEM portal that would be adding value to small enterprises.
5. What are consumables used in railway parts manufacturing like Grinding wheel , Cut off wheel , Polishing and sanding disc etc.
6. Export Sales
7. List of assemblies sub assemblies which railway is ready to offload similarly any imported item which is to be indigenized list of requirements on the basis of manufacturing set up like mechanical,electrical electro-mechanical,electronics
8. Export programmes for Sub Contract MSMEs
9. Increase program time line at least 30 min to cover all participate query in webinar.
10. Other emerging markets, aerospace, defence, energy
11. Regular updates from participant if they had any query to reach the vision/goal of the virtual expo.
12. GEM related

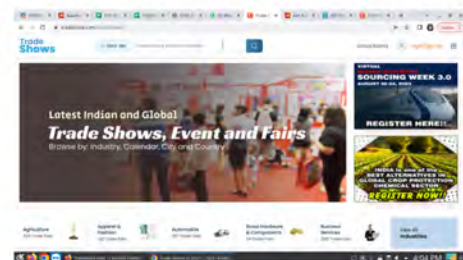
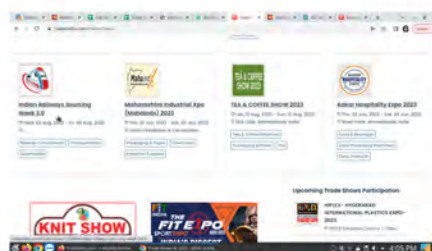


Media Partners





Trade India Promotion Screen shots





Publicity & Promotion



Promotion Banner – Metro Rail Today



Promotion Banner — Rail Analysis



Screen shot of the Promotion banner on RAIL ANALYSIS INDIA Portal



17 May, 2023: <https://mailchi.mp/ae36ddb243be/newsletter-rail-metro-sector>

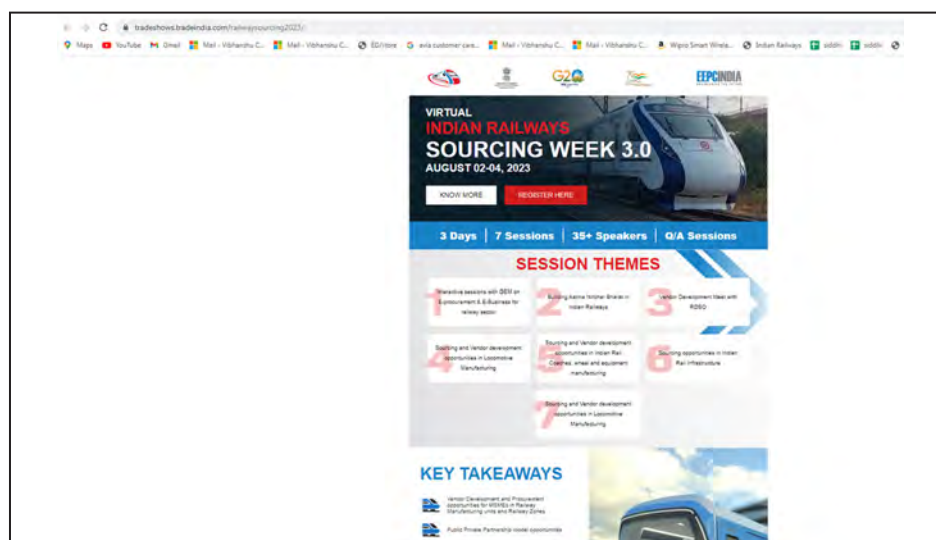
19 May, 2023: <https://mailchi.mp/9a69f94469f8/newsletter-rail-metro-sector-52518>

24 May, 2023: <https://mailchi.mp/73c39c8c223c/newsletter-rail-metro-sector>

02 June, 2023: <https://mailchi.mp/6f4d3a90cb41/newsletter-rail-metro-sector>

09 June, 2023: <https://mailchi.mp/410403a9bef2/newsletter-rail-metro-sector>

Screen shot of the Promotion banner on Tradeindia Portal





Pre Event Social Media Promotion by EEPC official handles

EEPC INDIA Jul 19 ·

Click
https://eepcvirtualexpo.com/conference_management/conference_registration/Mzi/MTU... See more

Sourcing Week 3.0
August 02-04, 2023

JOIN US

3 Days | 7 Sessions | 35+ Speakers | Q/A Sessions

Speakers

 Mr. Rajiv Kumar Srinivasan Additional CEO GAIL	 Mr. Rajiv Kumar ED (Stores) IRMO	 Mr. Sanjay Sen ED (Rail & Metro) BEMIL
 Mr. Anil Suresh Dy. CMM Essar Infrastructure Works	 Mr. Sanjay Gaur General Manager BHEL	 Mr. Prithvik Choudhary Director Tigrath, Wagon Ltd

Mr. Rajan Singh, Dy. CEE/MP, CORE
Mr. Ajit Kumar Mishra, GM Contract Mgmt., DECOI
Mr. Pratik Kumar, Dy. MM/Mechanical, Southern Railway
Mr. Anupam Shrivastava, Dy. MM/C, Southern Railway

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EEPC INDIA Aug 1 ·

TOMORROW is the DAY
The three day **EEPC INDIA** V Show - IRSW 3.0... See more

IT'S ALMOST THERE!

INDIAN RAILWAYS SOURCING WEEK
3.0

3 DAYS | 7 SESSIONS | 35+ SPEAKERS | Q/A SESSIONS



EEPC INDIA Jul 17

Join the session with **RDSO Lucknow** at the V event on Indian Railways
Links for IRSW 3.0... See more

INDIAN RAILWAYS SOURCING WEEK 3.0
August 02-04, 2023

3 Days | 7 Sessions | 35+ Speakers | Q/A Sessions

Session 3 3rd Aug, 10 am onwards
Vendor Development Meet with RDSO

Objectives

- Vendor Registration Process & procurement system
- New and emerging opportunities through modernization and infrastructure development such as High Speed Railways, Railway safety systems, Signaling & transmissions etc.
- Opportunities for technology transfer and new product development
- Statutory clearances, testing and providing consultancy services etc.
- New initiatives under Aatmanirbhar Bharat and Make in India vision for MSMEs
- Q/A sessions

The session will be addressed by
Senior Officials from RDSO

[Visit Website](#) [Register Now](#) [Event Details](#)

EEPC India is pleased to invite your esteemed participation

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EEPC INDIA Jul 17

Join the session with **Government e Marketplace GeM** at the V event on Indian Railways
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INDIAN RAILWAYS SOURCING WEEK 3.0
August 02-04, 2023

3 Days | 7 Sessions | 35+ Speakers | Q/A Sessions

Session 1 2nd Aug, 12 pm onwards
Interactive Session with GeM on E-procurement & E-business for Railway Sector

Objectives

- Vendor Registration Process & procurement system
- Understand how MSMEs can enhance their businesses on GeM portal
- Products, sectors and scope of procurement from MSMEs in Railway sector
- Guidelines & Registration procedures
- Government policies on Ease of Doing business with MSMEs and future initiatives
- New initiatives under Aatmanirbhar Bharat and Make in India vision for MSMEs
- Interactive Q/A

The session will be addressed by
Mr. Rajiv Kumar Srivastava
Additional CEO, GeM

[Visit Website](#) [Register Now](#) [Event Details](#)

EEPC India is pleased to invite your esteemed participation in the above session

INDIAN RAILWAYS
SOURCING WEEK 3.0

DAYS TO GO
AUGUST 02 - 04 2023

REGISTER NOW

www.eepcvirtualexpo.com/railwaysourcing2023

3 DAYS | 7 SESSIONS |
35+ SPEAKERS | Q/A



Social Media handles



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75th Anniversary of AMRAT Mahatma
G20

AUG 02 2023

**VIRTUAL
INAUGURATION**

0:29 -0:01

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G20

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3 DAYS LEFT

3 DAYS | 7 SESSIONS | 35+
SPEAKERS | Q/A SESSIONS

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11:20
Manish on 30/07/23, 11:33 AM All Media

0:07 -0:13

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INDIAN RAILWAYS SOURCING WEEK 3.0

4 DAYS LEFT

3 DAYS | 7 SESSIONS | 35+
SPEAKERS | Q/A SESSIONS

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11:22
Manish on 29/07/23, 12:43 AM All Media

0:26 -0:04

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INDIAN RAILWAYS SOURCING WEEK 3.0

5 DAYS TO GO

3 DAYS | 7 SESSIONS | 35+
SPEAKERS | Q/A SESSIONS

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EEPCINDIA ENGINEERING THE FUTURE
75th Anniversary of AMRAT Mahatma
G20

SPEAKERS

- **Ms. Parul Singh**
(IRS), Deputy Secretary, Department of
Commerce, Government of India
- **Mr. Arun Kumar Garodia**
Chairman, EEPC INDIA
- **Mr. Pankaj Chadha**
Sr. Vice Chairman, EEPC India



3rd round of Social Media Campaign IRSW 3.0



Virtual Indian Railways Sourcing Week 3.0
August 02-04, 2023

3 Days | 7 Sessions | 35+ Speakers | Q/A Sessions

Session Themes

- Interactive Sessions with GEM on E-procurement & E-business for the railway sector
- Building Atmanirbhar Bharat in Indian Railways
- Vendor Development Meet with RSOO
- Sourcing and Vendor development opportunities in Locomotive Manufacturing
- Sourcing and Vendor development opportunities in Indian Rail Coaches, wheels and equipment manufacturing
- Sourcing opportunities in Indian Rail Infrastructure
- Make in India: Manufacturing Opportunities in Indian Railways

Contact

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 Mayank Krishna | m.krishna@eeepc.org.in
 Vibhanshi Chaturvedi | v.chaturvedi@eeepc.org.in

Media Partners: G20, 75th Anniversary, EEPC INDIA, METRO, and Analysts.

Post Text:
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 [Visit Website <https://eeepcvirtualexpo.com/railwaysourcing2023>]
 [Register here https://eeepcvirtualexpo.com/conference_management/conference_registration/Mz/MTU]
 [Download Report IRSW 2.0 <https://eeepcvirtualexpo.com/uploads/PSR-IRSW-Final.pdf>]
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2 likes
JUNE 30



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EEPC INDIA V event on Indian Railways this August is back. Links for IRSW 3.0
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 Department of Commerce, Govt. Ministry of Railways, Government of India, METE, Housing, Government e Marketplace (GEM), RSOO Lucknow, Kerala Chamber, Jharkhand Small Industries Association, The Federation of Telangana and Andhra Pradesh, Chambers of Commerce and Industry, Federation of Karnataka Chambers of Commerce & Industry (FKCCI), MadhyaChamber, Merchants' Chamber of Commerce & Industry (MCCI), UTTAR Chamber, BI Nagar Chapter, tradechamber, Assam Chamber of Commerce, ICI, chandigarh, Bharat Chamber of Commerce, G20 India, Jeevit Maharashtra, Federation of Sugar Industries (FIS), Karnataka Kisanika Association, IMA, Punjab Haryana Delhi Chamber of Commerce, National Chamber of Commerce and Industry, Yennamangala, Chamber of Commerce (COC) Andhra Pradesh, Bombay Industrial Association (BIA), OdishaChamber of Commerce & Industry, Gujarat Chamber of Commerce & Industry, Goa Chamber of Commerce & Industry, Federation of Madhya Pradesh Chambers of Commerce and Industry, Indian Electrical and Electronics Manufacturers' Association, AICTE, India Gas, Gas, Media Member, IREDA, Maharashtra Chamber of Commerce, Industries and Agriculture - AMCCI, Punjab, Aaraj India, WIPAC, Gujarat Technology Centre, The Institute of Indian Handicrafts, Koozhandavar, Indian Beer Association, International Eggpro Association India, KBBB (Karnataka Beekeepers' Cooperative Organisation of India) Ltd., Duggir, Water, Cooperatives, ALSTOM, BCOA International (UL), Centre Organisation for Railway Electrification

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- Make in India: Manufacturing Opportunities in Indian Railways

Contact

Harish Sahas | h.sahas@eeepc.org.in
 Mayank Krishna | m.krishna@eeepc.org.in
 Vibhanshi Chaturvedi | v.chaturvedi@eeepc.org.in

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4th round of Social Media Campaign IRSW 3.0

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Twitter Post by EEPIC India (@eepicindia)

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Target Sectors

- Coaches, Railway Stations & Infrastructure
- Infrastructure & Services
- Wheels & Tires
- Rolling Stock Maintenance
- Technological Collaboration
- Electrification & Signaling
- Logistics

Buttons: Visit Website, Register Now, Event Details

Contact

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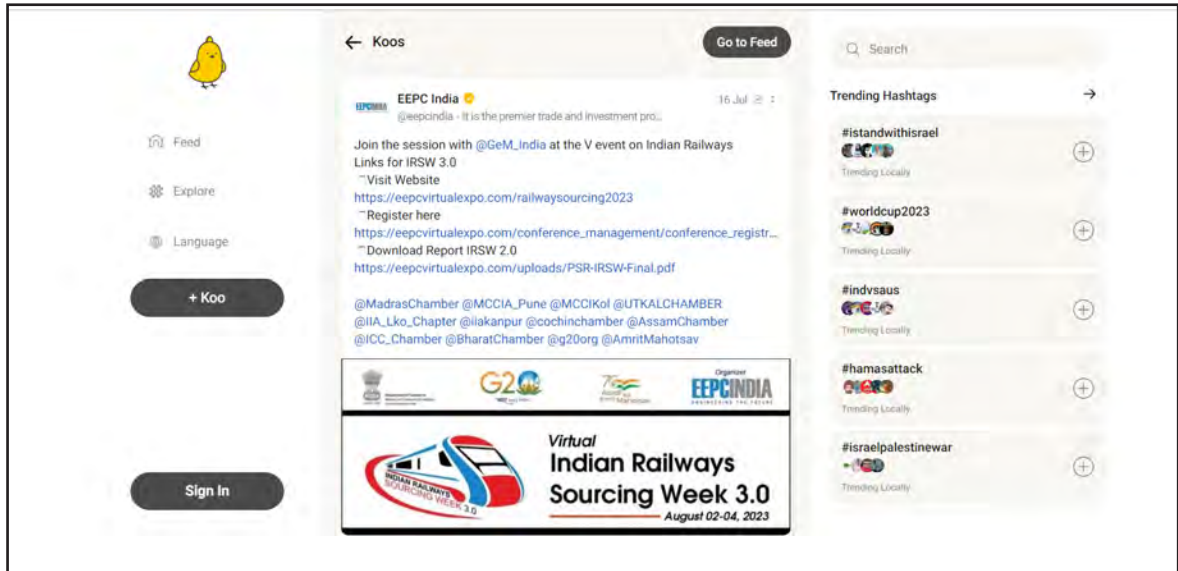
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5th round of Social Media Campaign IRSW 3.0

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Twitter





6th round of Social Media Campaign IRSW 3.0



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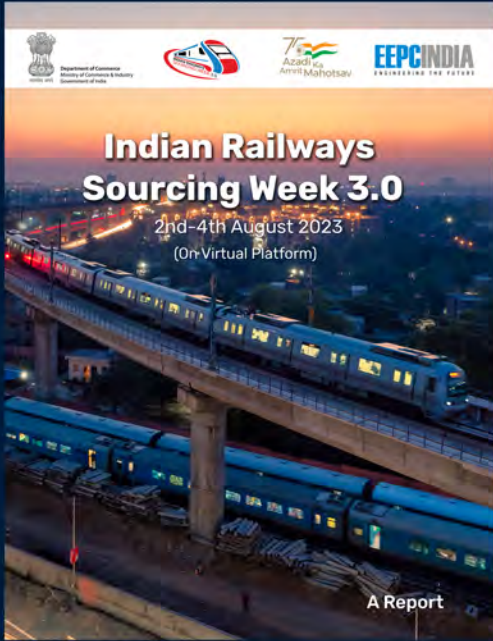
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