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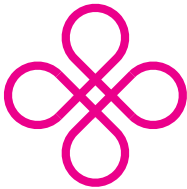
सूक्ष्म, लघु और मध्यम उद्यम मंत्रालय
MINISTRY OF
MICRO, SMALL &
MEDIUM ENTERPRISES
GOVERNMENT OF INDIA



Department of
Commerce
Ministry of Commerce & Industry
Government of India

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EEPCINDIA
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MSME CONCLAVE

14 JULY 2022

Strengthening OEM Supply Chain
Competitiveness: Future Prospects of
Global & Indian Engineering Sectors

Speaker Profiles



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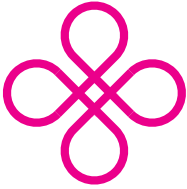
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Programme

Thursday 14 July 2022

Strengthening OEM Supply Chain Competitiveness: Future Prospects of Global & Indian Engineering Sectors

Time (IST)	Session Name	Invited Speakers
Inaugural Session 10 a.m.	Inaugural Session Moderator Mr Arun Kumar Garodia Sr. Vice Chairman EEPC India	<ul style="list-style-type: none">• Welcome Address by Mr Mahesh Desai, Chairman, EEPC India• Address by Dr Srikar K Reddy, Joint Secretary, Department of Commerce, Government of India• Address by Mr B B Swain, Secretary, Ministry of Micro Small & Medium Enterprises, Government of India• Release of Knowledge Paper• Vote of Thanks by Mr Arun Kumar Garodia, Sr. Vice Chairman, EEPC India
Session I 11 a.m.	Building Engineering SME Supply Chain Competitiveness Moderator Mr Krishanlal Dhingra Regional Chairman (WR) EEPC India	<ul style="list-style-type: none">• Dr Rajan Sudesh Ratna, Dy Head & Sr Economic Affairs Officer, UNESCAP, New Delhi• Dr Tamal Sarkar, Senior Advisor, Foundation for MSME Clusters (FSME)• Ms Meghana Joglekar, General Manager, India Exim Bank• Mr Anjani Kumar Srivastava, General Manager & Regional Head Pune, SIDBI
Session II 12 noon	Leveraging Digital Tech & E Commerce Platforms for Engineering MSMEs Moderator Mr Rohinton R. Engineer Working Committee Member EEPC India	<ul style="list-style-type: none">• Mr Poul V. Jenson, Managing Director, European Business & Technology Centre (EBTC)• Mr Vibhor Jain, COO & President - Network Governance, Open Network for Digital Commerce (ONDC)• Prof. S K Mohanty, Professor, Research & Information System for Developing Countries (RIS)

Time (IST)	Session Name	Invited Speakers
Session III 2 p.m.	Emerging OEM Sectors in India & Success Stories Moderator Mr Arun Kumar Garodia Sr. Vice Chairman EEPC India	<ul style="list-style-type: none"> • Mr Shantanu Roy, Executive Director, Bharat Earth Movers Ltd (BEML) • Mr Rajiv Nath, Managing Director, Hindustan Syringes & Medical Device Ltd (HMD) • Mr Remko Vleesch Dubois, CEO, Kirloskar Brothers (Thailand) Ltd
Session IV 4 p.m.	Smart, Flexible & Intelligent Supply Chain – International Initiatives & Lessons for India Moderator Mr Ravi Sehgal Immediate Past Chairman EEPC India	<ul style="list-style-type: none"> • Mr Florian Schneider, Competence Centre for Economic Principles, VDMA Germany • Mr Nebart Mwapwele, Executive Director, Tanzania Chamber of Commerce, Industry & Agriculture • Mr Agmon David Porat, Head of Industry 4.0 Innovation lab, Let-Lab, Israel • Mr Arie Maor, CEO of Miami Solutions, Israel

SPEAKER PROFILES



Mr B B Swain

Secretary, Ministry of Micro Small & Medium Enterprises, Government of India

Mr B B Swain joined the Indian Administrative Service (IAS) in 1988 in Gujarat cadre. Presently, he is holding the charge of Secretary in the Ministry of Micro, Small and Medium Enterprises.

In his 33 years of service, Mr Swain has served in the Gujarat State as well as the Central Government in New Delhi.

He has a Master's degree in Political Science from Jawaharlal Nehru University, New Delhi and a Masters in Public Policy & Management from The Institute of Social Studies, The Hague, Netherlands.

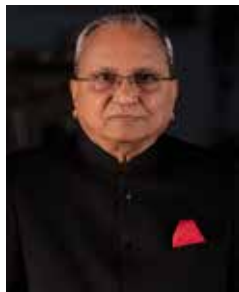


Dr Srikar K Reddy
Joint Secretary
Department of Commerce
Government of India

Dr Srikar K Reddy joined the Indian Foreign Service in 2001. He developed interest in the Economic and Commercial Diplomacy while serving abroad in various capacities at Indian Missions/Posts in Germany, Switzerland, and Vietnam. He also served at the Ministry of External Affairs (MEA), New Delhi and handled India's relations with Pakistan and East and Southern Africa (E&SA). He was the Regional Passport Officer (RPO) in Hyderabad for the period July 2011 to August 2014 where he transformed the delivery of passport services in then undivided state of Andhra Pradesh, for which he was awarded the "Passport Seva Puraskar" in June 2013.

He rendered his services as Counsellor at the Permanent Mission of India to the World Trade Organization (WTO) from August 2014 to October 2017 and as the Consul General of India in Ho Chi Minh City, Vietnam from October 2017 to March 2020.

Since June 2020, he has been working as Joint Secretary In-Charge of the FT-Africa, FT-WANA, EP-Engineering Divisions in the Department of Commerce. He, as the Chief Negotiator of India, had concluded FTA negotiations with Mauritius and the United Arab Emirates (UAE) that entered into force on 01 April 2021 and 01 May 2022 respectively. He is also currently the Chief Negotiator of India for the ongoing FTA negotiations with Israel and the Gulf-Cooperation Council (GCC). As in-charge of the newly created subject matter division on Goods in the Department of Commerce, he is also responsible for FTA negotiations on Trade in Goods with all partner countries, including the ongoing FTA negotiations with the UK, EU, and Canada.



Mr Mahesh Desai
Chairman, EEPC India

- M. Tech from the Indian Institute of Science, Bangalore. Founded the Meera Group in 1967.
- Became Chairperson of EEPC India on 3 July 2020. Associated with EEPC India from 1975
- Meera & Ceiko Pumps, which Mr Desai heads, exports its products to more than 51 countries. Mr Desai has exposure, experience and expertise in the field of exports from the MSME sector from last 45 years and has travelled to more than 120 countries. He is the recipient of First Entrepreneur Udyog Patra Award from the Vice President of India, His Excellency Shri Hidayatullah in 1980 and Best Marketing National Award from the then Finance Minister Shri N.D. Tiwari in 1981. Winner of 24 national and international Awards.
- Association with BIS (Bureau of Indian Standards) from 1978, member of MED, convener of sub-committee on standardization of Hand pump operated by solar power, suitable for Rural and Tribal (Forest) India and small communities. Represented India for two years in International Standard Organization Canada in relevant group.
- Worked for R&D project with Lund University, Sweden and with S.K.A.T (Swiss technology development center) Switzerland. Worked with World Bank and UNDP for Research Project in the field of Rural Water supply, for small community.
- Worked in projects under UNICEF, World Bank, Asian Development, African Development Bank, European Funds, Japanese Funds, Scandinavian Countries Funds. Worked in Consortium projects with Mitsubishi International and other Japanese companies
- Member of several National and International associations.
- At present active in the field of skill development and technology upgradation in MSME Sector with special focus on value addition for their products in international market. Dedicated Industrialist and Technocrat wedded to the Principles of Quality, Productivity and Innovation.



Mr Arun Kumar Garodia
Sr. Vice Chairman, EEPC India

Name: **Arun Kumar Garodia**

Date Of Birth: 5th December, 1955

Educational Qualification: Bachelor of Commerce, St. Xavier's College, Kolkata

Business Profile: Managing Director, Corona Steel Industry Pvt Ltd, Export House since 1978; Director, Suryajyoti Vanijya & Viniyog Pvt Ltd; Director, GV Steels LLC, USA;

Business Contact Details: Corona Steel Industry Pvt Ltd, P – 34 India Exchange Place, Kolkata, WB 700 001, India; Ph: 91 (33) 4005 2700; Fax: 91 (33) 4005 2800, Email: arun@coronaind.com

Social Activities: Trustee of Garodia Foundation

Honorary positions with councils: Sr. Vice Chairman, EEPC India; Working Committee Member, EEPC India; Representing various Committees & Sub-Committees in EEPC India; Member of the Committee of International Trade Cell at BCC&I; Member of Taskforce of IOR (Indian Ocean Region) at FICCI; Member of Foreign Trade Committee at MCC; Chamber of Commerce & Industry

Member of Business Chambers: EEPC India; Federation of Indian Export Organisations; MCC Chamber of Commerce & Industry; Indo German Chamber of Commerce



Mr Ravi Sehgal
Immediate Past Chairman
EEPC India

Mr. Ravi Sehgal did his schooling from St. Paul’s School. Sehgal completed his Bachelor of Technology from Benaras Hindu University Institute of Technology in Electrical Engineering. He has his Diploma in Business & Industrial Management from Calcutta, besides Diploma in Export Marketing from Baroda. He is a keen sportsman having represented the school & college team in swimming, water polo and cricket.

Since 1983 he holds the position of Managing Director in Carnation Industries Limited, Kolkata’s leading Export House manufacturing & exporting engineering goods. He was the Regional Chairman of The Engineering Export Promotion Council – Eastern Region (2000 – 2009) and Chairman of EEPC India from 2017–19. He was the President of Institute of Indian Foundrymen (IIF), an apex body of Foundries in India in 2008-2009. Currently he is the Editor of Indian Foundry Journal-published by IIF. He is the National Executive Committee Member of Indian Foundry Association. He has represented EEPC & IIF at several National & International Forums.

A devoted philanthropist, he is an active Rotarian having been the President of his Rotary Club of Belur and District Governor of D-3290/3291 which had parts of Eastern India & Nepal. He has represented Rotary International President in Australia & USA and is currently managing the Project Funding of Rural & Community based projects in Eastern India.



Mr Krishanlal Dhingra
Regional Chairman (WR)
EEPC India

Mr Krishanlal Dhingra is the Regional Chairman of the Western Region of EEPC India. He is also the Managing Director of Snowdrop Engineering Pvt. Ltd. He has worked in ECGC India. He has also worked as General Manager/Vice President in one of the recognized trading houses from 1986 to 1996 for the development of international trade.



Mr Rohinton Engineer
Working Committee member,
EEPC India

Director - Industrial Boilers Limited,

Jt. Mg. - Director of IB Turbo Private Limited.

Director - Igniss Energy Sp.z o.o. - Poland

Director - Thermal Engineering Kenya Ltd - Kenya

He is a qualified Mechanical Engineer - B.E. (Mech)

Has had his initial training at India's largest power boiler manufacturers, Bharat Heavy Electricals Limited (BHEL), Trichy, in the field of design, manufacturing and quality control of boilers.

He is a specialist in efficient energy management and heat transfer and has undertaken numerous studies in these fields.

Has presented number of technical papers at various seminars and training programmes in the field of Boilers and Energy Conservation.

Besides involvement in production activities, he has also been actively associated with various Research & Development projects such as:

-Fluidised Bed Combustion (F.B.C.)

-Waste Heat Recovery Boiler (WHRB) System for specialized applications.

-Development of Solar Steam Generators

-Flame management and high velocity stabilization for liquid and gaseous fuels

He is also on the managing committee member of Indian Boilers Manufacturers Association (I.B.M.A.)

EEPC Working Committee Member.

He is the Vice-President (W.R.) of Indo Myanmar Chamber of Commerce & Industry - (I.M.C.C.I.).

Trustee of Vapi Daman Parsi Anjuman.



Dr Rajan Sudesh Ratna

Dy Head & Sr Economic Affairs Officer,
UNESCAP, New Delhi

Dr Rajan Sudesh Ratna has been the Deputy Head of the South and South-West Office of UN ESCAP, New Delhi since August 2018. He leads research, policy advisory, and capacity building on helping countries accelerate progress towards achieving the Sustainable Development Goals. He leads a project on capacity building of women entrepreneurs from Micro, Small and Medium Enterprises (MSMEs) from South and South-West Asia to use digital marketing and e-commerce platforms for promoting their business and becoming part of national, regional and global supply chains. Already 1600 women entrepreneurs have been trained during 2020 – 2021 under the project. He earlier worked in Trade, Investment and Innovation Division in Bangkok from July 2012 to August 2018, where he handled the work of research and capacity building on WTO and RTAs trade policy and trade negotiations. He has organised more than 200 training programmes for policymakers, researchers, and the private sector on various topics including e-commerce, digital marketing, WTO, RTAs, negotiations, SPS, TBT, etc.

From 2008 to 2010, he worked as Professor and Head, Centre for WTO Studies, Indian Institute of Foreign Trade, New Delhi. He handled the research activities on WTO and FTA/PTA negotiations, the outreach and capacity building programmes and facilitated several stakeholders' consultations for the Government on WTO and FTA issues to disseminate the information relating to negotiations including challenges for the private sector and build consensus between the policymakers and private sector on issues that were holding conclusion of negotiations.

Dr. Ratna is an Indian civil servant and worked for 25 years in the Government of India, mainly in the Ministry of Commerce, handling the formulations of India's foreign trade policy and trade negotiations in WTO and FTAs. He had negotiated the Uruguay and Doha Round negotiations in WTO and India's Free Trade Agreements.

He received a Ph.D. degree in Economics from the Indian Institute of Foreign Trade, New Delhi with concentration in the area of Regional Integration and Development Economics. He has done his M.Phil. in Environmental Sciences from Jawaharlal Nehru University, New Delhi. He has done his Masters in Science from Banaras Hindu University.



Dr Tamal Sarkar

Senior Advisor, Foundation for
MSME Clusters (FSME)

Dr Tamal Sarkar is a D. Phil in the Economics of Cluster Development and has around 30 years of experience in industrial development, with particular reference to micro, small and medium enterprises (MSMEs) in clusters in India as well as various other developed and developing countries. He specializes in thematic areas like competitiveness, innovation, sustainable development and poverty alleviation.

Dr Sarkar has authored several policy and methodology documents in the area of MSME cluster development, cluster financing, poverty alleviation and resource-based planning. He has supported in the creation of 200 cluster studies, value chain mapping, and cluster mapping and led over 35 cluster development-related projects in India and the world.

He is a trainer in cluster development and has conducted (or was faculty) for around 50 training programmes in cluster development methodology. He is also Visiting Faculty at IRMA, Ambedkar University Delhi and Jindal Global University, teaching cluster development and cluster policy. He has extensive hands-on experience in implementing cluster development projects in pharmaceuticals, foundry, processed food, leather, ceramics, handloom and handicrafts. He has over 40 publications in books, journals and newspapers.



Ms Meghana Joglekar
General Manager, India Exim Bank

Ms Meghana Joglekar joined India Exim Bank in 2002 and currently heads the Sustainable Enterprise and Export Development Group. Before this, she oversaw the resource-raising function at the Bank's Treasury and Accounts Group. In her stint spanning over 20 years with the Bank, she has gained experience in core lending operations of India Exim Bank with stints at Representative Offices and Head Office covering the entire range of the Bank's products, including Lines of Credit, Corporate Banking, Trade Finance, Project Finance, SME and Agri Financing.

Before her posting at the Head Office, Ms Joglekar was heading the Bank's Overseas Office in Singapore, covering the Asia-Pacific region. She was also supervising the functions of the Yangon Representative Office of Exim Bank. She has also headed the Bank's Western Region Representative Office based in Mumbai, responsible for activities of Exim Bank in the western part of India. In this capacity, she was responsible for the Bank's lending and service programmes and interaction with international agencies, industry associations and trade bodies.

Ms Meghana Joglekar holds a bachelor's degree in Commerce and a post-graduate diploma in International Business from K J Somaiya Institute of Management Studies & Research, Mumbai.



Mr Anjani Kumar Srivastava

General Manager & Regional Head
Pune, SIDBI

Mr Anjani Kumar Srivastava, a Civil Engineer by qualification, has over 27 years of experience in development banking in SIDBI. Having joined SIDBI in 1994, he has worked in various operational areas of the Bank like Direct Credit to MSMEs, Receivable Financing, Infrastructure Financing, Stressed Asset Management & NPA Management, Human Resources and Premises Verticals at various levels across Branches, Regional Office, Head Office verticals in SIDBI across various cities like New Delhi, Ahmedabad, Lucknow, Hyderabad and Mumbai. He was instrumental in setting up an Asset Reconstruction Company of SIDBI, viz., India SME Asset Reconstruction Company Ltd. (ISARC). He was also the Chief Financial Officer at MUDRA Ltd. In his current role, he is the In-charge of SIDBI's Regional Office at Pune with jurisdiction across Maharashtra.



Mr Poul V Jensen
Managing Director,
European Business &
Technology Centre (EBTC)

Mr Poul V Jensen is the Managing Director of EBTC, the European Business and Technology Centre, creating eco-systems and platforms for Indo-European business, technology and innovation collaboration in dynamic sectors such as Mobility, Water, Energy, ICT and Environment. At EBTC, his main focus is developing successful engagement models, integrating the intent of policy and business actors alike. Several tools, services and platforms have been developed, and via a unique cluster model approach, best practices relevant for the growing Indian economy have been established. This includes addressing challenges in transferring clean technologies, providing input for developing clusters, and developing procedures to enhance collaboration on R&D and innovation.

Mr Jensen holds a bachelor's degree in International Trade from the Copenhagen Business School, Denmark, and a master's degree in Business Administration from Cass Business School, London. His career started in 1989 at the then-largest Danish Conglomerate, East Asiatic Company, shipping, transportation, and distribution firm operating globally.



Mr Vibhor Jain

COO & President - Network
Governance, Open Network for Digital
Commerce (ONDC)

Mr Vibhor Jain has extensive experience in entrepreneurship, internet businesses and consulting, as well as expertise in designing and delivering tech-driven population-scale programs.

During his consulting tenure with Andersen/EY, he advised governments in India, the Middle East, Africa, and South East Asia on public policy and large-scale technology-driven transformations in Public Finance, Sports and Mega Events, Citizen Identity, Financial Inclusion, Urban Mobility and Health domains.

He founded Atlanta Healthcare, an air quality management company during his entrepreneurial journey. He was also instrumental in establishing the India operations for global bike-sharing company Mobike and Fintech company JUMO.world



Prof. S K Mohanty

Professor of Economics, Research and Information System for Developing Countries (RIS)

Professor S K Mohanty is serving at the Research and Information System for Developing Countries (RIS), a New Delhi-based think-tank supported by the Ministry of External Affairs, Government of India. His research interest includes regional trading arrangements, WTO issues, MSMEs, Global value Chain, technology-intensive trade, Blue Economy, Environmentally Sensitive Goods, Fishery Subsidy, CGE modelling. Earlier, he worked on MSME exports and employment issues for the Ministry of Commerce and Industry (MoCI). He has directed and coordinated several cross-country studies relating to bilateral and regional FTAs, National Maritime Policy, Global and Regional Value Chain, implications of Mega regionals on excluded countries, GSTP and food processing industries in Asia and Pacific. He has published several papers in both national and international journals. He has several books to his credit. He was a member of several Committees the Government of India set up. They include Joint Study Groups (JSGs) reports for initiating FTA negotiations, Committee on GATS Negotiations in WTO by MoCI, and Committee for the Twelfth Five Year Plan on Technology Intensity in India's Manufacturing Exports.



Mr Shantanu Roy
Executive Director, Bharat
Earth Movers Ltd. (BEML)

Mr Shantanu Roy is presently heading BEML Ltd's Delhi Office as Executive Director and is responsible for International Business Division, Strategy & New initiatives, Coordination and northern region operations for all the three business verticals (Defence, Mining & Construction, and Rail & Metro). He reports directly to CMD. An Electrical Engineering Graduate from NIT Raipur and an MBA in Financial Management, he is having more than 28 years of extensive experience in the capital goods sectors for Defence, Mining & Construction, Transportation, Transmission, Renewable and large power projects involving the entire gamut of International Business Operations including Marketing, Strategic Business Planning, Brand Management & Positioning, Contracts Management, Project Management, Manufacturing Operations & Planning, Procurement & Operations, Logistic Management, Vendor Development, Team Management, Business Excellence & TQM activities.

A Six sigma Black Belt certified professional and widely traveled, he is adept at various models of project financing, mechanisms and processes for financial closure of large projects, international laws, arbitration rules, international legal and arbitration cases and statutory & Legal Compliances and has undergone training on leadership and strategic alliances from IIM Calcutta and IIM Ahmedabad respectively.

In his earlier stint as Head of BHEL's Marketing and Business Development team for Neighboring countries, Middle East & Americas and After sales business for entire overseas operations, he was responsible for positioning BHEL in the international market for the supercritical thermal power segment with the largest ever export order of US\$ 1.5 billion for the 2X660 MW Maitree STPP in Bangladesh, further consolidation of BHEL's presence in Bhutan by securing orders for three major Hydroelectric Power Project and entry of BHEL in subcritical thermal power segment and large Gas Turbine based power plant in the Middle East. Prior to that, he lead the production and operations for manufacturing of high voltage rotating electrical machines and traction applications at BHEL's Bhopal Unit and underwent Training on Rolling Stock electrics and rotating electrical machines in Netherlands and Germany respectively.



Mr Rajiv Nath

Managing Director, Hindustan Syringes & Medical Device Ltd (HMD)

Mr Rajiv Nath is Managing Director of Hindustan Syringes & Medical Devices Ltd. He is President of All India Syringes & Needles Mfg. Association. (AISNMA). He is also the Founder and Forum Coordinator – Association of Indian Medical Device Industry (AiMeD) with over 350 Members nationwide whereby Medical Device Manufacturers of all types of technologies have been attracted nationwide on one Platform.

HMD created a niche for their disposable syringe “DISPOVAN” which is today the most popular brand in Syringe market in India

AiMeD is an Umbrella Association of Indian Manufacturers of Medical Devices covering all types of Medical Devices including consumables, disposables, equipment’s instruments, Implants, electronics and diagnostics. With a Primary Membership of over 400 Manufacturers and additionally of over 250 Associate Members representing the interest of over 1200 Manufacturers of Medical Devices to address the manufacturer’s problems. (www.aimedindia.com)

Positions held:

- Managing Director of Hindustan Syringes & Medical Devices Ltd. (HMD)
- President of All India Syringes & Needles Mfg. Association. (AISNMA)
- Forum Coordinator of Association of Indian Medical Device Industry (AiMeD)
- Jt. Coordinator of Indian Medical Device Regulatory Review Group (IMDRRG)
- Jt. Coordinator of UdaiMeD (Forum of User – Developer – Academia – Industry – Medical Device Development interface with the Govt.)
- Board Member of Kalam Institute of Healthcare Technology
- Member National Medical Device Promotion Council
- Chairman IPC Committee on Medical Device Standard
- Chairman – Technical Committee – ICMED Certification by QCI
- Member of Expert Advisory Group (EAG) for Biomedical Device and Technology Development (BDTD) by Dept. of Science & Technology
- Member of Medical Devices – Expert Advisory Group to CDSCO for Regulation in India.
- He has widely travelled all over World to over 58 Countries and has attended various Meetings of WHO/ ICASA/SIGN / ISO / Stop TB
- Member of ISO / TC 84



Mr Remko Vleesch Dubois

CEO, Kirloskar Brothers
(Thailand) Ltd

Mr Remko Vleesch Dubois has over 30 years' experience as Managing Director & CEO in the rotating equipment and engineering industry. As CEO of Kirloskar Brothers Thailand played a critical role in establishing the manufacturing presence of Kirloskar Brothers in Thailand for the South East Asia region including Australia and New Zealand. The Kirloskar Brother Thailand operations are promoted under the Board of Investment incentive scheme and focus on fire, water and industrial pump projects in Thailand and the South East Asia region.

Milestone projects included Bangsue Pumping Station concrete volute flood prevention systems protecting the city of Bangkok for flooding, BTS skytrain yellow and pink line fire protection system as well as powering the new block of the South Bangkok power plant with state of the art cooling water and intake pumps.

Kirloskar Brothers actively participated and contributed at the Tham Luang cave rescue in 2018.



Mr Florian Schneider

Competence Centre for Economic Principles
VDMA Germany

Mr Florian Schneider works at the VDMA Competence Centre for Economic Principles. Simultaneously, he is also a doctoral student at the University of Frankfurt in economics, analyzing the economic effects of industrial robots.

With over 3400 members, the VDMA is the largest network organization and an important voice for the mechanical engineering industry in Germany and Europe. The association represents the common economic, technical and scientific interests of this unique and diverse industry.



Mr Nebart Mwapwele

Executive Director, Tanzania Chamber of Commerce, Industry & Agriculture

Mr Nebart Mwapwele is a trade economist with extensive knowledge and experience in business, projects and private sector development. He holds a Master's Degree in International Trade and Bachelor of Business Administration both from the University of Dar es salaam, Tanzania. He is an experienced business development expert with more than 15 years at international and national levels.



Mr Agmon David Porat
Head of Industry 4.0 Innovation Lab,
Let-Lab, Israel

Mr Agmon David Porat has Over 18 years' experience in diverse roles at global hi-tech companies turning big ideas into reality with creative development, strategic planning, and new business development experience across traditional and digital landscapes. A catalyst for new initiatives, bringing innovation and entrepreneurial leadership to traditional industries, Agmon is leading the corporate open innovation strategy responsible for leap-frogging product offerings and factory processes using innovation. Founded Israel's top industry 4.0 innovation lab and incubator which has since expanded into Singapore. Experience in building an industry 4.0 eco-system, identifying, and evaluating start-ups/ investment/collaboration opportunities.

He holds 2 BSc in physics, a Master's degree in biomedical engineering, and a MBA in which he graduated with honors. Passionate about industry 4.0 startups and shifting Israel's traditional factories to a new sustainable future. I am super curious about what makes people tick so teach me something new.



Mr Arie Maor
CEO of Miami Solutions,
Israel

Mr Arie Maor is the CEO of Miami Solutions. Miami's Smart Troubleshooting and Maintenance enables fast repair of manufacturing equipment and process failures while providing effective knowledge and best practices collaboration across teams and sites. Miami Solutions is engaged in:

- Development of revolutionary failures diagnosis systems, using expert system software and advanced statistical methods (see WIPO Patent Application WO/2005/013016)
- Cross-organization software projects, covering key manufacturing and logistics areas such as MES, WMS, PUR, MRP, OM, QMS, INV and ERP, focusing on process improvement
- Comprehensive experience in applying best-practice manufacturing methods such as SPC, DOE, Six-sigma and lean manufacturing
- Full stack web development, covering all project life-cycle from design to maintenance
- Top-class user experience design



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