



Department of Commerce
Ministry of Commerce & Industry
Government of India

Organizer
EPCINDIA
ENGINEERING THE FUTURE

Indian Railways Sourcing Week 2.0

February 2-4, 2022
(On Virtual Platform)



Media Partners





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सत्यमेव जयते

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Indian Railways Sourcing Week 2.0

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A Report

CONTENTS

The Background	5
IRSW 2.0	8
The Sessions	10
Participation	19
Branding	20
Social Media Handles	26
Outcome Analysis	32





The Background



Single Largest Sourcing Institution for Engineering MSMEs in India

The decade of the 20s will surely belong to the Indian Railways with the Government of India laying out an ambitious roadmap towards massive expansion, capability augmentation, and modernisation over the years 2021-30. This is aimed to complement India's efforts to achieve sustainable growth through Make in India and the Aatmanirbhar Bharat Abhiyan

As part of PM GatiShakti Master Plan, 400 New Vande Bharat Trains will be part of the contribution of Indian Railways as one of the seven engines to pull forward the economy in unison.

According to the NITI Aayog, if Indian Railways is efficiently and optimally utilised, it has the potential to contribute 1 percent towards the nation's GDP annually. The government envisages around Rs50 lakh crore of investment in rail projects up to 2030, but only a part of it can be financed through government coffers. Therefore public-private partnerships are needed for faster development.



Why Indian Railways is a major sourcing opportunity for MSMEs?

Vision 2024 is part of the Rail Plan 2030, which will be taking care of the infrastructure needs to be developed by 2030, and of traffic requirements by 2050.

1

Indian Railways PSUs to now compete in open market for tenders due to policy changes

2

The conversion of rail entire network to only 2 types of train speeds - 160 kmph and a high-speed network of 320 kmph for greenfield projects, has already begun.

3

Seven high - speed rail corridors are planned under the PPP mode

4

Plan to electrify the entire network by 2025.

5

6

50 key routes under study to introduce private trains

7

90 stations selected for redevelopment as world - class transit hubs

8

The dedicated freight corridor (DFC) of total 1504 kms, is one of the largest railway infrastructure projects undertaken by the government at an overall cost is Rs 81,459 crore

9

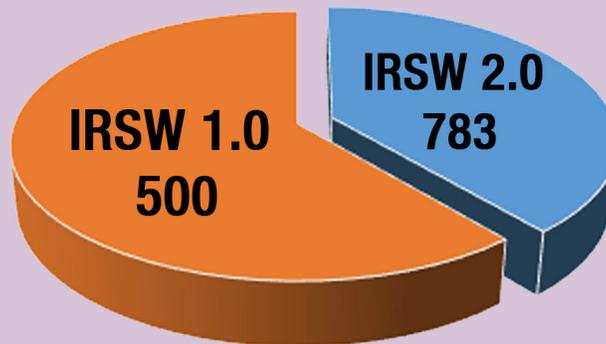
Indian Railways plans to develop station infrastructure & introduce electronic signalling by investing about US\$9.5 billion, to enable automation in running & improving frequency



Indian Railways Sourcing Week (IRSW) – The purpose

EEPC India has been organising this discussion forum for a year where MSMEs can meet Industry Experts and Government and get apprised of the latest opportunities available in Railways manufacturing, policy updates, avenues for collaboration and vendor registration process.

Popularity of IRSW (Participation wise)

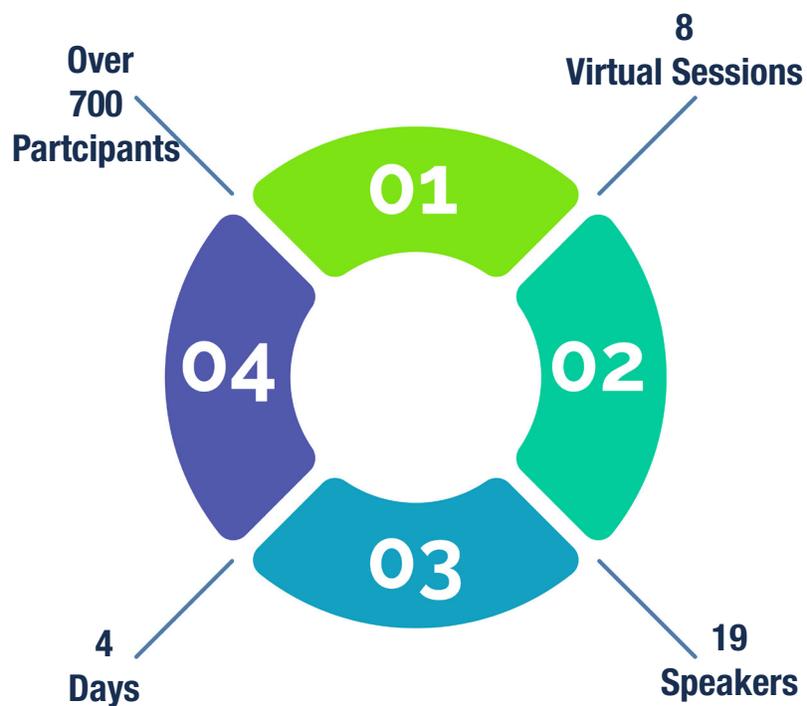




IRSW 2.0

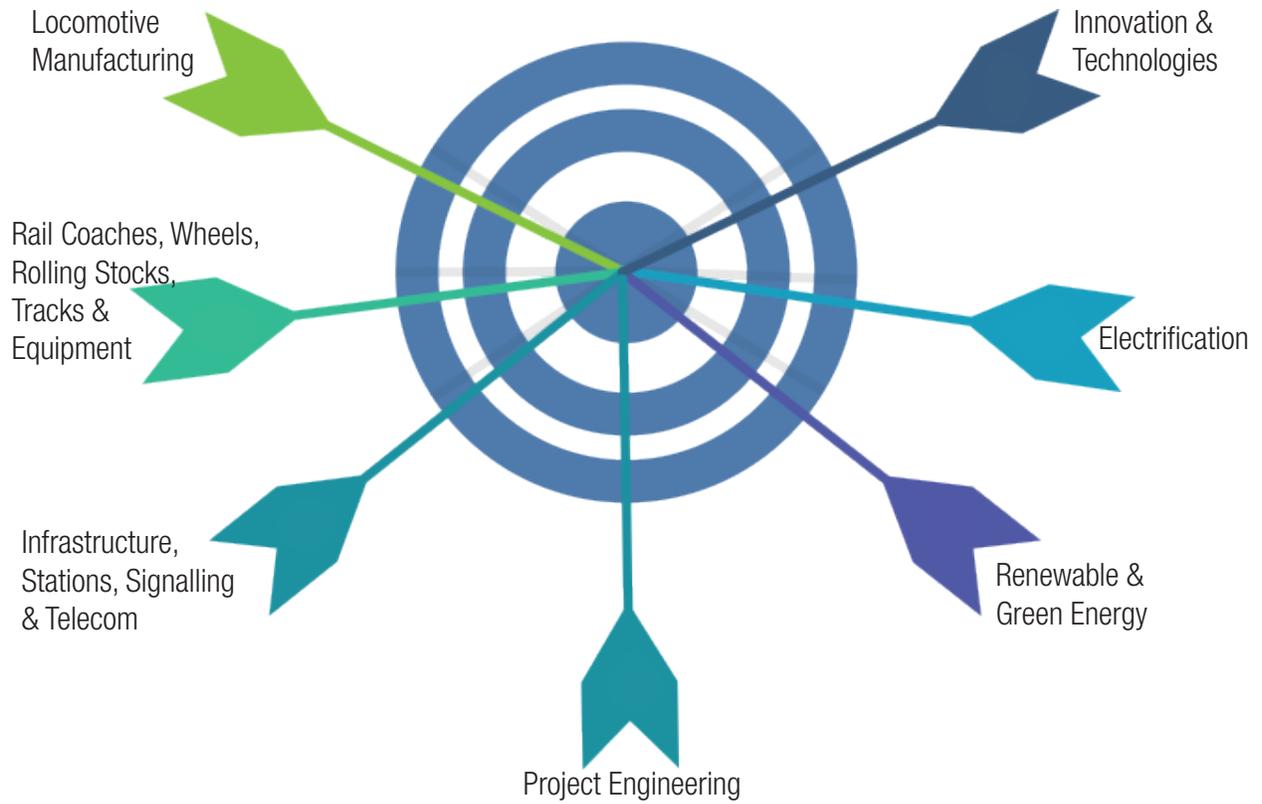
provided one of the biggest and largest engineering sourcing platform for MSME vendors

IRSW 2.0 one of the biggest and most successful Virtual Railway Webinars





Target Sectors





The Sessions



Inauguration on 02/02/2022



First Row (from left) : Dr.Srikar Reddy, Joint Secretary, Department of Commerce, Government of India; EEPC India Chairman Mr. Mahesh Desai, Vice Chairman Mr. Arun Kumar Garodia

Second Row (from left)) : EEPC India Past Chairman - Mr. P K Shah, EEPC India Past Chairman and Chairman of Publicity, Exhibition and Delegation Committee, Mr. Rakesh Shah and Convenor of EEPC India Baddi Chapter, Mr Arun Shukla.

Last Row : EEPC India Joint Director, Ms Pallavi Saha also seen



Session 1

INDIAN RAILWAYS SOURCING WEEK 2.0

EEPCINDIA
ENGINEERING THE FUTURE

Indian Railways Sourcing Week 2.0

2 FEBRUARY 2022 | 12 NOON

Interactive Sessions with GEM on E-procurement & E-business for the railway sector

Department of Commerce
Ministry of Commerce & Industry
Government of India

INDIAN RAILWAYS

सत्यमेव जयते

Deepak Kapoor

K.L. Dhingra

Pallavi Saha

IRSW2.0 was addressed by Mr Deepak Kapoor, IA & AS, Joint Secretary & Addl CEO, @GeM_India (Government e Marketplace). EEPC India Regional Chairman (WR), Mr K.L. Dhingra and EEPC India Joint Director, Ms Pallavi Saha .



Session 2



First Row (from left): Mr H K Raghu, ED - Urban Transport & High Speed Directorate, RDSO Lucknow (Research Design and Standards Organisation); Mr Sunil Kumar Goel, GGM (Finance), IRFC (Indian Railways Finance Corporation); EEPIC India Vice Chairman, Mr. Arun Kumar Garodia

Second Row (from left): EEPIC India Joint Directors - Ms. Jaya Basu and Ms. Pallavi Saha.



Session 3



First Session (from left) :- *EEPC India Chairman, Mr. Mahesh Desai & Mr. J. P. Pandey, Special DG, Vendor Development, RDSO Lucknow (Research Design and Standards Organisation), Ministry of Railways, Government of India.*

Second Row (from left) : *EEPC India Joint Directors - Ms. Jaya Basu and Ms Pallavi Saha.*



Session 4

The screenshot displays a virtual meeting interface. At the top, there are logos for 'INDIAN RAILWAYS SOURCING WEEK 2.0' and the 'Department of Commerce, Ministry of Commerce & Industry, Government of India'. The main banner features the text 'Indian Railways Sourcing Week 2.0' and '3 FEBRUARY 2022 | 12 NOON', with a subtitle 'Sourcing and Vendor development opportunities in Locomotive Manufacturing'. Below the banner, a 3x3 grid of video feeds shows participants. The first row has three participants, the second row has three, and the third row has one participant in the center.

First Row (from left) : *Mr. Ravindra P. Mishra, Principal Chief Electrical Engineer, Chittaranjan Locomotive Works; Mr. Shyamadhar Ram, Chief Works Manager, Golden Rocks Trichy; Mr. Rajesh Bansal, CMM, Diesel Locomotive Works, Patiala*

Second Row (from left) : *Mr Ankit Saxena, Dy. CMM, Banaras Locomotive Works, Banaras, Ministry of Railways, Government of India. EEPC India Regional Chairperson (NR), Mrs. Kamna Raj Aggarwalla & EEPC India, Joint Director, Ms. Pallavi Saha*

Last Row : *EEPC India , Sr. Asst. Director, Mr. Mayank Krishna; also joined*



Session 5

INDIAN RAILWAYS SOURCING WEEK 2.0

INDIAN RAILWAYS

Department of Commerce
Ministry of Commerce & Industry
Government of India

EEPCINDIA
ENGINEERING THE FUTURE

Indian Railways Sourcing Week 2.0

3 FEBRUARY 2022 | 3 P.M.

**Sourcing and Vendor development opportunities
in Indian Rail Coaches, wheel and equipment
manufacturing**

Shantanu Roy
Lakshmi Raman
Rizwanul Haq Khan
Rajesh Khade
Lalit Kumar
P. K. Shah
Pallavi Saha

First Row (from left) : Mr. Shantanu Roy, Executive Director, Bharat Earth Movers Ltd.; Dr Lakshmi Raman, PCME (Principal Chief Mechanical Engineer), Central Organization for Modernization of Workshops (COFMOW); Mr. Rizwanul Haq Khan, CMM (Chief Materials Manager), Integral Coach Factory, Chennai

Second Row from (from left) : Mr. Rajesh Khade, CMM, Rail Wheel Factory, Bangalore; Mr. Lalit Kumar, Dy CMM, Rail Coach Factory, Kapurthala. EEPC India Past Chairman, Mr. P. K. Shah

Last Row : EEPC India , Joint Director, Ms. Pallavi Saha also joined



Session 6



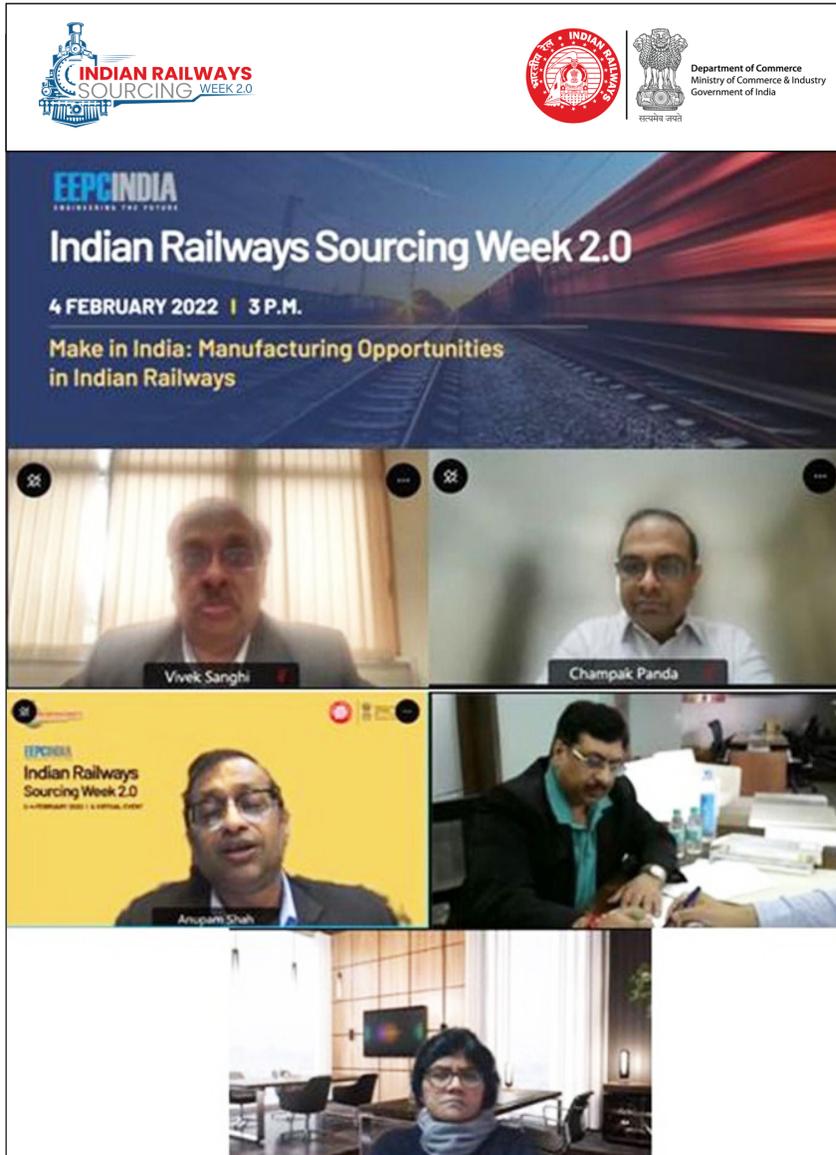
First Row (from left) : *Mr. Santosh Sinha, I.R.S.M.E. (Indian Railway Service of Mechanical Engineers), Executive Director (P & S)/Policy, Container Corporation of India (CONCOR); Mr. D Majumdar, Executive Director, Technical Services, Rail India Technical and Economic Service Limited (RITES Limited)*

Second Row (from left) : *Mr. D K Srivastava, Chief Electrical Engineer, Material Planning, Central Organisation for Railway Electrification (CORE). EEPC India Regional Chairman (ER) Mr. B.D. Agarwal*

Last Row: *EEPC India, Joint Director, Ms. Jaya Basu*



Session 7



First Row (from left) : Mr. Vivek Sanghi, Chief Procurement Officer, Texmaco Rail & Engineering Ltd. and Mr Champak Panda, Procurement Director – APAC, Alstom Group

Second Row (from left) : EEPC India -Past Chairman ,Mr. Anupam Shah & EEPC India, Working Committee Member - Mr. Yuvraj Malhotra

Last row : EEPC India, Joint Director, Ms. Pallavi Saha.



Organisations Represented:



Department of Commerce,
Government of India



GeM_India (Government e
Marketplace)



GeM_India (Government e
Marketplace)



IRFC (Indian Railways
Finance Corporation)



Bharat Earth Movers Ltd

TEXMACO RAIL &
ENGINEERING LTD.



APAC, Alstom Group



Rail India Technical
and Economic Service
Limited (RITES Limited)



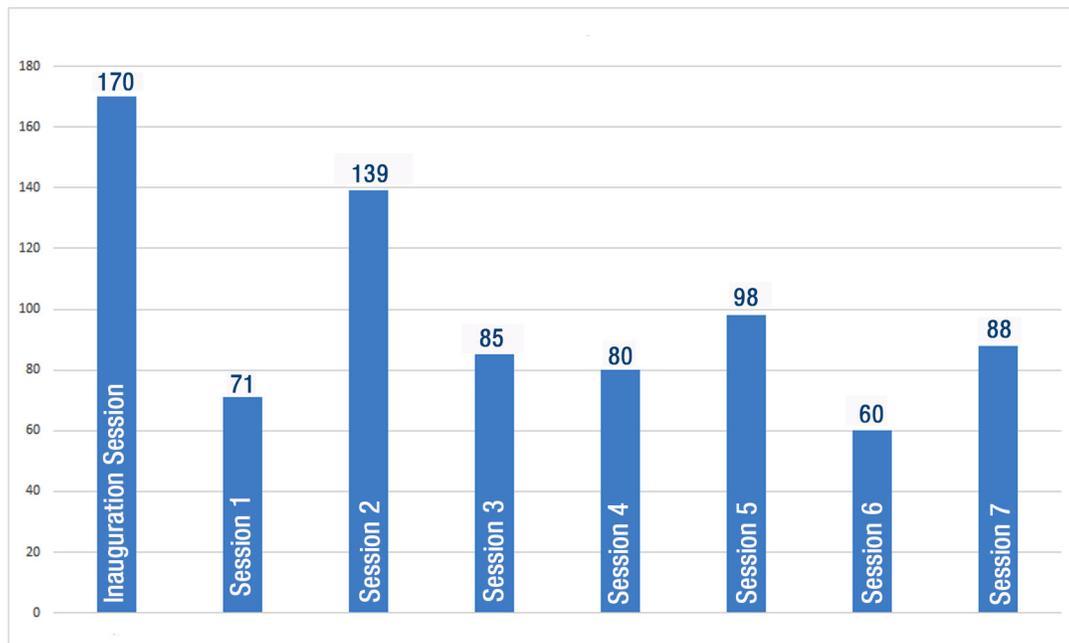
Indian Railways

- RDSO Lucknow (Research Design and Standards Organisation)
- Chittaranjan Locomotive Works
- Golden Rocks Trichy
- Diesel Locomotive Works, Patiala
- Banaras Locomotive Works, Banaras
- Central Organization for Modernization of Workshops (COFMOW)
- Integral Coach Factory, Chennai
- Rail Wheel Factory, Bangalore
- Rail Coach Factory, Kapurthala.
- Central Organisation for Railway Electrification (CORE)



Participation

Session Wise Participation





INDIAN RAILWAYS SOURCING WEEK

Save your dates for the 2nd Edition of Indian Railways Sourcing Week

'INDIAN RAILWAYS set to achieve 100% indigenization of all rail coaches by 2022'
-Government of India

On virtual platform

3 Days | 8 Sessions | Over 30 Speakers
2, 3, 4 February, 2022

Virtual sessions
Vendor Opportunities; Procurements, Policies & Procedures from MSMEs; OEM Opportunities & Make in India

Focus
Locomotive Manufacturing | Rail Coaches, Wheels, Rolling Stocks, Tracks & Equipment | Infrastructure, Stations, Signalling & Telecom Project Engineering | Renewable & Green Energy | Electrification Innovation & Technologies

Contact:
Mayank Krishna
mkrishna@eepcindia.net
+91 88262 11228

[Click here to download 1st edition report](#)

Teaser




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 Government of India




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 ENGINEERING THE FUTURE



Indian Railways Sourcing Week 2.0

EXPAND YOUR BUSINESS WITH INDIAN RAILWAYS

REGISTER NOW

2 – 4 FEBRUARY 2022 | A VIRTUAL EVENT

EMINENT SPEAKERS

Government e Marketplace (GeM) Mr. Deepak Kapoor, IA&AS, Joint Secretary & Addl. CEO	Bharat Earth Movers Ltd. Mr. Shantanu Roy, Executive Director
Research Design and Standards Organisation (RDSO) Mr. J. P. Pandey, Spl DG, Vendor Development.	Rail Wheel Factory, Bangalore Mr. R K Sinha, PCMM
Research Design and Standards Organisation (RDSO) Mr. Gopal Kumar, Principal ED	Golden Rocks, Trichy Mr. Raghavan, Asst. Materials Manager
Diesel Locomotive Works Patiala, Mr. H R Soni, PCMM	CONCOR, Mr. Santosh Sinha I.R.S.M.E., Executive Director (P & S) Policy
Chittaranjan Locomotive Works Mr. R S Sinha, PCMM	CORE, Mr. D K Srivastava Chief Electrical Engineer, Material Planning
WEBSITE	Texmaco Rail & Engineering Ltd. Mr. Vivek Sanghi, Chief Procurement Officer

Media Partners





For any queries, please contact

Jaya Basu, Joint Director jbasu@eepecindia.net +91 9630260935	Pallavi Saha, Joint Director psaha@eepecindia.net +91 9899994374	Mayank Krishna, Sr. Assistant Director mkrishna@eepecindia.net +91 8826211228
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Mailers


 Department of Commerce
 Ministry of Commerce & Industry
 Government of India




 EEPCINDIA
 ENGINEERING THE FUTURE



JOIN THE INAUGURATION

Indian Railways Sourcing Week 2.0

2 FEBRUARY 2022 | 10 A.M.(IST)

JOIN US!

Inauguration Web Banner









Indian Railways Sourcing Week 2.0

2-4 FEBRUARY 2022 | A VIRTUAL EVENT

3 DAYS

8 SESSIONS

Q&A SESSIONS

VISIT WEBSITE

REGISTER HERE

Indian Railways is the single-largest sourcing institution for engineering MSMEs in India



MEDIA PARTNERS




Under Vision 2024 and Rail Plan 2030, the Indian Railways is fast transforming to meet the challenges of the 21st century and laying strong foundations for India's growth.



Speakers invited from

- Railway Board
- GeM
- NRI Aayog
- IRSD
- IRSDC
- RLDA
- CRIS
- WISRL
- IRCTC
- IRFC
- Golden Rock Railway Workshop, Trichy
- Banaras Locomotive Works, Banaras
- Central Organization for Modernization of Railway Workshop (COFMOW)
- Diesel Locomotive Works, Integral
- Coach Factory (ICF), Chennai
- Rail Coach Factory, Kapurthala
- Rail Wheel Factory (RWF), Bangalore
- BEML, Bangalore
- DFCCIL
- IRCON International Ltd
- COFE
- Rail Vikas Nigam Ltd. (RVNL)
- Titagarh Wagons Ltd
- Wabtec Corporation
- General Electric
- Alstom, Bombardier
- Hyundai Rotem
- Medha Servo Drives
- Texmaco Rail & Engineering Ltd
- Knorr-Bremse India - Rail Vehicle Systems Division
- Escorts-Railway Equipment Division

Why participate

- Interact with Government and industry leaders
- Get latest updates on opportunities in Railway manufacturing
- Expand business network with leading manufacturers and sourcing partners
- Explore opportunities for MSMEs in Public Private Partnership (PPP) model
- Procurement Policies and Vendor Registration and Procedures for MSMEs
- Opportunities for MSMEs in collaboration with global MNCs
- Technology Transfer and Collaboration Opportunities.



FOCUSED DISCUSSIONS AND PRESENTATIONS ON

Public-Private-Partnership model opportunities

Procurement policies and vendor registration and procedures for MSMEs - Rail Plan 2030 model

Collaboration opportunities for MSMEs with global MNCs

Expansion plans of Indian Railways - Rail Plan 2030 model

Cross Supply Chain Opportunities in Railway Manufacturing

Technology transfer and collaboration opportunities

Railways brochure – Audience








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- BEHL, Bangalore
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Technology transfer and collaboration opportunities

TARGET SECTORS

- Locomotive Manufacturing
- Rail Coaches, Wheels, Rolling Stocks, Track & Equipment
- Infrastructure, Stations, Signalling & Telecom
- Project Engineering
- Renewable & Green Energy
- Electrification
- Innovation & Technologies

Why is Indian Railways a major sourcing opportunity for MSMEs?

- Vision 2024 is part of Rail Plan 2030, which will be taking care of infrastructure that needs to be developed by 2030, and of traffic requirements by 2050.
- Indian Railways changes policy, PSUs to now compete in open market for tenders
- The conversion of the entire rail network to only two types of train speeds – 160 kmph and a high-speed network of 320 kmph for greenfield projects – has already begun.
- Seven high-speed rail corridors planned under the PPP mode
- Plan to electrify the entire network by 2025.
- 50 key routes under study to introduce private trains
- 90 stations selected for redevelopment as world-class transit hubs
- The dedicated freight corridor (DFC) of total 1504 km is one of the largest railway infrastructure projects undertaken by the government at an overall cost of Rs 81,458 crore
- Indian Railways plans to develop station infrastructure and introduce electronic signalling by investing about US\$9.5 billion, to enable automation in running and improving frequency

Three-day Programme

Date	Time	Details
2 Feb 2022	10 am	Inauguration of Indian Railways Sourcing Week 2.0
2 Feb 2022	12 pm	Interactive Sessions with GEM on E-procurement and E-business for the railway sector
2 Feb 2022	3 pm	Building AatmaNirbhar Bharat in Indian Railways
3 Feb 2022	10 am	Vendor Development Meet with RDSO
3 Feb 2022	12 pm	Sourcing and Vendor development opportunities in Locomotive Manufacturing
3 Feb 2022	3 pm	Sourcing and Vendor development opportunities in Indian Rail Coaches, wheel and equipment manufacturing
4 Feb 2022	10 am	Sourcing opportunities in Indian Rail Infrastructure
4 Feb 2022	3 pm	Make in India: Manufacturing Opportunities in Indian Railways

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Indian Railways Sourcing Week 2.0

2-4 FEBRUARY 2022 | A VIRTUAL EVENT

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- Collaboration opportunities for MSMEs with global MNCs

- Expansion plans of Indian Railways – Rail Plan 2030 model
- Cross Supply Chain Opportunities in Railway Manufacturing
- Technology transfer and collaboration opportunities

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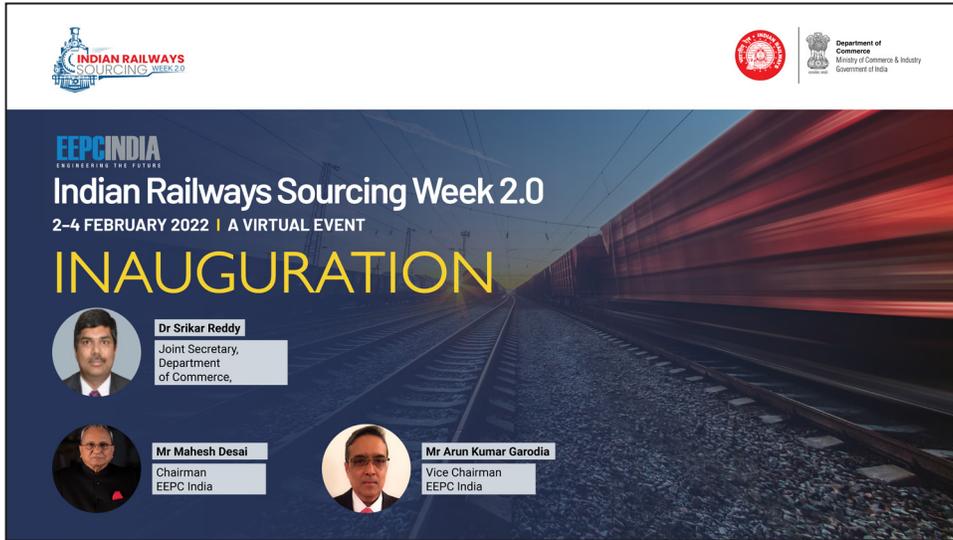
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Contact

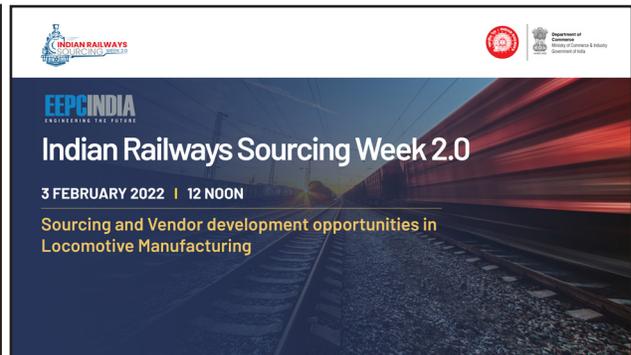
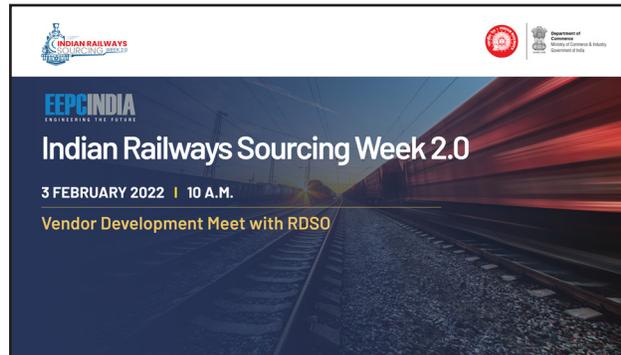
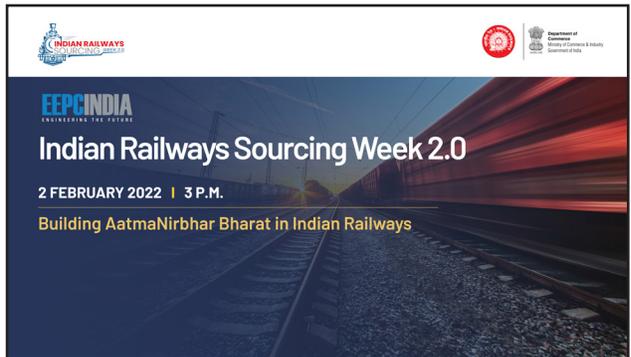
<p>Jaya Basu Joint Director jbasu@eepcindia.net +91 9830260935</p>	<p>Pallavi Saha Joint Director psaha@eepcindia.net +91 9899994374</p>	<p>Meyank Krishna Sr Assistant Director mkrishna@eepcindia.net +91 8826211228</p>
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Railways brochure – Speakers



Inaugural Backdrop



Session Slides



Social Media Handles

Facebook



EEPC INDIA Published by Anji Karmakar • 23 November 2021

Get ready for the second edition of **EEPC INDIA** flagship virtual webinar series **Indian Railways Sourcing Week** in February, 2022. Click to glance over **IRSW 1.0** - <https://www.eepcindia.org/uploaded/205-PSR-IRSW1.0.pdf>

SAVE THE DATES:
Ministry of Railways, Government of India, Rail Land Development Authority, Department of Commerce, GoI, Government e Marketplace GEM, #IRCONInternational, Ministry of Micro, Small and Medium Enterprises, Government of India, Ministry of External Affairs, Government of India, Indian Railway Stations Development Corporation - IRSDC, IRAM, Limbs, Titagarh, Wabtec Corporation, CMO Haryana, Ashwini Vashnaw

INDIAN RAILWAYS SOURCING WEEK IS BACK!

Save your dates for the **2nd Edition of Indian Railways Sourcing Week**

'INDIAN RAILWAYS set to touch every corner of India by 2022'

3 Days | 8 Sessions | Over 30 Speakers
2, 3, 4th February, 2022

Virtual sessions
Vendor Opportunities; Procurements Policies & Procedures from MSMEs; OEM Opportunities & Make in India

Focus
Locomotive Manufacturing | Rail Coaches, Wheels, Rolling Stocks, Tracks & Equipments | Infrastructure, Stations, Signalling & Telecom | Project Engineering | Renewable & Green Energy | Electrification Innovation & Technologies

3,391 People reached | 12 Engagements | +41.8k higher Distribution score

Boost post

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EEPC INDIA invites all to join IRSW 2.0

Website - <https://bit.ly/35C3dJd>
Register (Indian) - <https://bit.ly/3EP1m8e>
Brochure (Indian) - <https://bit.ly/3G6GUFK>
Register (Foreign) - <https://bit.ly/3yqy1T7>
Brochure (Foreign) - <https://bit.ly/35C3dJd>

Ministry of Railways, Government of India, Department of Commerce, GoI, Embassy of Mexico in India, Ashwini Vashnaw, India in Australia, India in South Africa, India in Canada, India in Turkey, Embassy of the Republic of Poland in New Delhi, India in Indonesia, **Indonesia in New Delhi**, Kenya High Commission, New Delhi, India in Kenya, India in Algeria, India in Mexico, India in Italy, India in Russia, Russian Embassy in India, India in Kuwait, #BarryOfarrellAO, India in Republic of Korea, Korean Embassy in India (주인도 대한민국대사관), India in Netherlands, Netherlands Embassy in India, India in Poland (Embassy of India, Warsaw), Embassy of the Republic of Poland in New Delhi, India in France (Embassy of India, Paris), India in Sri Lanka (High Commission of India, Colombo), Sri Lanka High Commission in New Delhi, Press Information Bureau - PIB, Government of India, India in Egypt (Embassy of India, Cairo), **India in Qatar (Embassy of India, Doha)**, Royal Embassy of Saudi Arabia new delhi, Embassy of the United Arab Emirates, India, India in UAE (Embassy of India, Abu Dhabi), High Commission of India in Singapore, India in Vietnam (Embassy of India, Hanoi), India in Peru & Bolivia (Embassy of India, Lima), Canada in India (High Commission of Canada), U.S. Embassy India, India in USA (Consulate General of India, Houston), India in Bangladesh (High Commission of India, Dhaka), Bangladesh High Commission New Delhi, India in Nepal (Embassy of India Kathmandu), Nepal Embassy, New Delhi, India in UK (High Commission of India, London), UK in India, UK India Business Council, India in Brazil (Embaixada da India, Brasilia), Embassy of Brazil in New Delhi

Indian Railways Sourcing Week 2.0
2-4 FEBRUARY 2022 | A VIRTUAL EVENT

3 DAYS
8 SESSIONS
OVER 30 SPEAKERS
0&A SESSIONS

REGISTER NOW

Indian Railways is the single-largest sourcing institution for engineering MSMEs in India.

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jbasu@eepcindia.net | paha@eepcindia.net | mkrishna@eepcindia.net
+91 8822200826 | +91 9899998274 | +91 8822112228



Instagram



JOIN THE INAUGURATION
Indian Railways Sourcing Week 2.0
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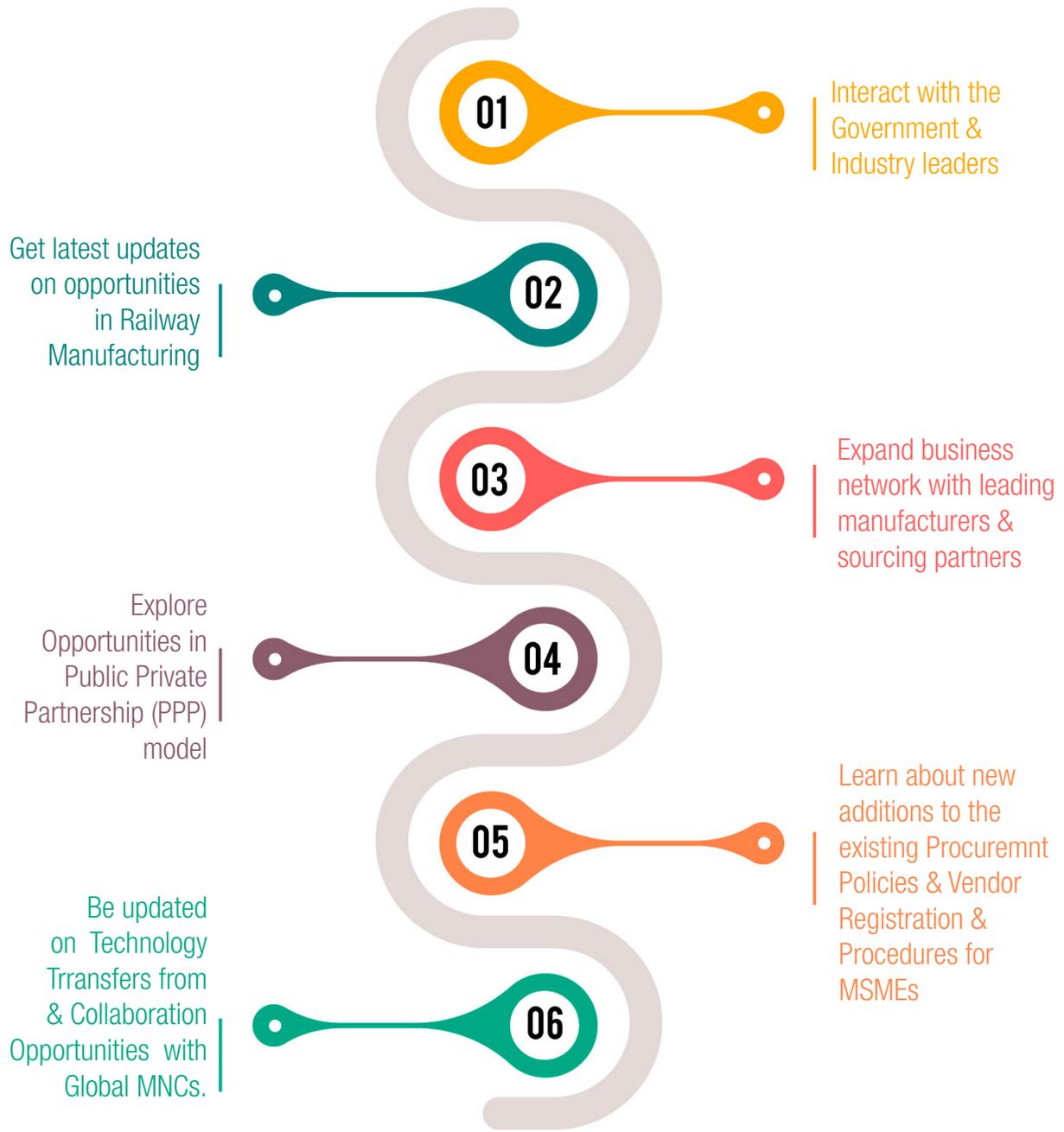
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