

# 4TH EDITION INDIA MSME DEFENCE WEEK

17th - 20th September, 2024 (on Virtual Platform)



A REPORT



# 4th Edition India MSME Defence Week

17th - 20th September, 2024

Virtual Platform

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## A Report

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## Media Partners









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8 Sessions Over 4 Days	7
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## Highlights

### 4th Edition of India MSME Defence Week

01

Four day webinars covering emerging opportunities in defence manufacturing and exports for MSMEs in Land, Naval and Aerospace segments

02

Vendor Development, Procurement, Subcontracting & Sourcing Policies & Procedures for MSMEs with DPSUs

03

Speakers invited from Government Ministries, Departments, Overseas missions in India and Indian missions in Overseas, DPSUs, Defence Manufacturing Units in Private Sector, R&D Labs

04

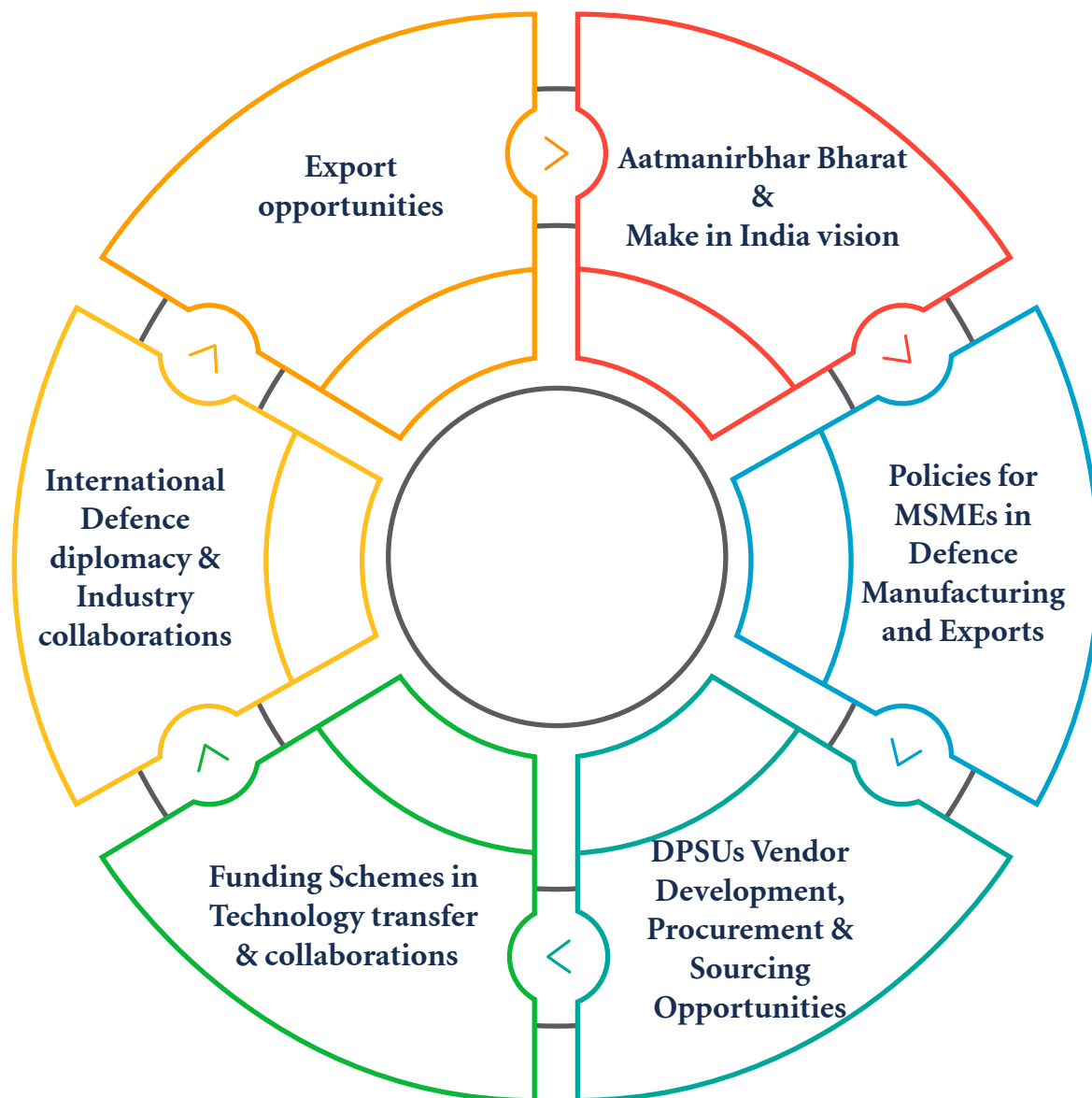
Q/A Sessions

05

Post session resources – session recordings, presentation copies etc



## Key Themes





## 8 SESSIONS OVER 4 DAYS

Inauguration  
of India MSME  
Defence Week

**Inaugural  
Session**

International  
Partnerships in  
Defence Sector

**Session  
I**

Sourcing  
Opportunities in  
Indian Naval &  
Shipbuilding Sectors

**Session  
II**

Sourcing  
Opportunities in  
Indian Defence  
PSUs in Aerospace  
& Defence  
Manufacturing

**Session  
III**

Sourcing  
Opportunities in  
New Defence  
PSUs (Erstwhile  
OFB)

**Session  
IV**

Defence  
Modernisation  
& Building  
Aatmanirbhar Bharat  
in Defence Sector

**Session  
V**

Encouraging  
MSMEs in Defence  
Exports:  
Make in India for  
the World

**Session  
VI**

Technology Transfer  
Collaboration  
Opportunities for  
MSMEs in Defence  
Sector

**Session  
VII**





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## THE SESSIONS

### INAUGURATION

#### First row from left -

- Mr K K Yadav, Director, DIC (Defence Investor Cell), DIP - Defence Industries Promotion, (Cell)
- Mr Arun Kr Garodia, Chairman, EEPC India

#### Second row from left-

- Mr Pankaj Chadha, Sr Vice Chairman, EEPC India



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## SESSION I

### International Partnerships in Defence Sector

#### First row from left -

- Mr Aakash Shah, Vice Chairman, EEPC India
- Brigadier Amit Prakash Singh, Defence Attache, Embassy of India in Berlin

#### Second row from left-

- Colonel Ashish Gairola, Defence Attache, Embassy of India, Seoul, Republic of Korea
- Ms Ruchita Beri, Senior Fellow, Vivekananda International Foundation



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## SESSION II

### Sourcing Opportunities in Indian Naval & Shipbuilding Sectors

#### First row from left -

- Mr B D Agarwal, Regional Chairman (ER), EEPC India
- Mr Gulshan Ratan, General Manager, (QA,VD & IND), Garden Reach Shipbuilders and Engineers Ltd (GRSE)

#### Second row from left-

- Mr Fabian Rodrigues, DGM (Purchase),Goa Shipyard
- Mr Rajesh Paulastye, DGM (Material), Mazagon Dock Shipbuilders Ltd



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## SESSION III

### Sourcing Opportunities in Indian Naval & Shipbuilding Sectors

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संघ संसाधन विभाग  
MINISTRY OF DEFENCE  
संघ उत्पादन विभाग  
DEPARTMENT OF DEFENCE PRODUCTION

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**17 - 20 SEPTEMBER, 2024**

**Sourcing Opportunities in Indian  
Defence PSUs in Aerospace & Defence**

September 18, 2024 3:00 PM

Dr. Rohinton R. Engineer  
Dr. Regional Chairman, Eastern Region, EEPC India

Mr. CMDE RGK Rao  
Head (Aerospace), BEML Ltd

Mr. R. Sainathan  
Chief Manager (IMM), Hindustan Aeronautics Ltd

Mr. Harshvardhan Dave  
DGM (Corporate Commercial), Bharat Dynamics Ltd

Media Partner  
Paragya Anirveda, geopolitics, YMCB

#### First row from left -

- Mr Rohinton R Engineer, Dy Regional Chairman (WR), EEPC India
- Mr CMDE RGK Rao (Retd), Head (Aerospace), BEML Ltd

#### Second row from left-

- Mr R Sainathan, Chief Manager (IMM), Hindustan Aeronautics Ltd
- Mr Harshvardhan Dave, DGM (Corporate Commercial), Bharat Dynamics Ltd





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## SESSION IV

Department of Commerce  
Ministry of Commerce & Industry  
Government of India

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17 - 20 SEPTEMBER, 2024

**Sourcing Opportunities in New Defence  
PSUs (Erstwhile OFB) Manufacturing**

19th September, 2024 11:00 AM

Mr Mahesh Desai,  
Immediate Past Chairman, EEPC India

Mr Vijay Kumar Iyer  
General Manager (Operations), Yantra India Ltd. (YIL)

Mr Raj Kumar Singh  
Jt. General Manager, Advanced Weapons & Equipment India Ltd. (AWEIL)

Media Partner  
ANIRVEDA geopolitics TMR

### First row from left -

- Mr Mahesh K. Desai, Immediate Past Chairman, EEPC India
- Mr Vijay Kumar Iyer, General Manager (Operations), Yantra India Ltd. (YIL)

### Second row from left-

- Mr Raj Kumar Singh, Jt. General Manager, Advanced Weapons & Equipment India Ltd. (AWEIL)





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## SESSION V



Department of Commerce  
Ministry of Commerce & Industry  
Government of India

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**Defence Modernization & Building  
Aatmanirbhar Bharat in Defence Sector**



**19th September, 2024**



**3:00 PM**







### First row from left -

- Mr Ravi Sehgal, Former Chairman, EEPC India
- Colonel Naveen Wadhwa, Advisor (Defence), Government e-Marketplace (GeM)

### Second row from left-

- Mr Bhalchandra S. Natekar, Jt. General Manager, L&T Defence Division
- Mr V. Vinayagam, Consultant, TIDCO



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## SESSION VI

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Ministry of Commerce & Industry  
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MINISTRY OF DEFENCE

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**17 - 20 SEPTEMBER, 2024**

**Encouraging MSMEs in Defence  
Exports: Make in India for the World**

**20th September, 2024** **11:00 AM**

Mr Anoop Marwaha  
Regional Chairman, Western Region, EEPC India

Dr. Vivek Raghav  
Scientist 'F' & Addl. Dir Directorate of Industry Interface & Technology Management, DRDO

Capt. Vishal Kanwar  
Managing Director, Aerospace & Defence, and Space, PwC Advisory India

Mr Mayank Krishna  
Sr Assistant Director, EEPC India

Media Partner  
Raksha ANIRVEDA, geopolitics, TMC

### First row from left -

- Mr Anoop Marwaha, Regional Chairman, Western Region, EEPC India
- Dr. Vivek Raghav, Scientist 'F' & Addl. Dir Directorate of Industry Interface & Technology Management, DRDO

### Second row from left-

- Capt. Vishal Kanwar, Managing Director, Aerospace & Defence, and Space, PwC Advisory India
- Mr Mayank Krishna, Sr Assistant Director, EEPC India



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## SESSION VII

### First row from left -

- Mr Anupam Shah, Former Chairman & Chairman Committee on TECH Centre, R&D & TUFS, EEPC India
- Addl DG, Directorate General of Quality Assurance, Ministry of Defence

### Second row from left-

- Dr Rajesh Yadav, Sc. G, Associate Director, Directorate of Futuristic Technology Management, DRDO
- Mr Arjun Kumar, Sc. F, Addl Director, DRDO – Technology Development Fund

### Third row from left-

- Mr Shahdeo, Programme Executive, iDEX DIO





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# Online Publicity & Promotion





# 4th Virtual edition IMDW2024 India MSME Defence Week



**4th Virtual edition**  
**IMDW2024**  
India MSME Defence Week

**JOIN**  
INDIA'S BIGGEST  
HI TECH DEFENCE AND AEROSPACE  
VENDOR DEVELOPMENT PLATFORM  
17 - 20 SEPTEMBER, 2024

**Highlights**

- Listen & Engage with Speakers from India & Overseas
- 4 days, 8 sessions covering Land, Air and Naval defence production opportunities
- Participation by leading Defence Manufacturers, R&D Academia and Government Departments in the defence production

**VISIT WEBSITE** **PSR IMDW3.0** **REGISTER NOW**

**Discussion Themes**

- Asatmanirbhar & Make in India vision
- Policies for MSMEs in Defence Manufacturing and exports
- DPSUs Vendor Development, Procurement & Sourcing Opportunities
- Funding Schemes in Technology transfer & collaborations
- International Defence diplomacy & Industry collaborations
- Export opportunities

**Who Should attend**

MSMEs | Defence Startups, Innovators & Entrepreneurs | Existing & Potential Vendors & Suppliers to Defence Sector | MSMEs seeking Defence Technologies | MSMEs exploring Export & International collaboration opportunities | Industry Professionals, Traders and Businessmen.

**Indian Defence Milestones**

- Defence Exports have reached an all time high of USD 2.63 billion in FY 2023-24.
- The government aims to achieve an annual defence production target of ₹3 lakh crore by 2028-29.
- Over 500 strategically important defence items brought under positive indigenization list.
- Simplified Procurement Procedures introduced under The Defence Acquisition Procedure (DAP) 2020
- SRJAN Portal fosters collaboration between Defence Public Sector Undertakings
- IDEX Scheme supports innovation and startups (MSMEs and individual innovators) in the defence sector
- 25% of India's total defence production is contributed by private sector and is fast growing
- India aims to become a major defence exporter. The target for defence exports is set at ₹50,000 crore by 2028-29.

**8 sessions over a period of 4 days**

Date & Time	Session	Program
17th Sep 2024, 11 am	Session I	Inauguration of 4th Edition of India MSME Defence Week
17th Sep 2024, 3 pm	Session II	International Partnerships in Defence Sector
18th Sep 2024, 11 am	Session III	Sourcing Opportunities in Indian Naval & Shipbuilding Sectors (MDS, GSL, GRSE, HSL)
18th Sep 2024, 3 pm	Session IV	Sourcing Opportunities in Defence PSUs in Aerospace & Defence Manufacturing (HAL, BEL, BDL, BEML, MIDHANI, MDL)
19th Sep 2024, 11 am	Session V	Sourcing Opportunities in New Defence PSUs (Erstwhile OFB)
19th Sep 2024, 3 pm	Session VI	Defence Modernisation & Building Aatma Nirbhar Bharat in Defence Sector
20th Sep 2024, 11 am	Session VII	Encouraging MSMEs in Defence Exports: Make in India for the World
20th Sep 2024, 3 pm	Session VIII	Technology Transfer Collaboration Opportunities for MSMEs in Defence Sector

**EEPC India Initiatives in the Defence Sector**

Since Year 2021, EEPC India is organising India MSME Defence Week. Over the years, the annual program has seen the participation of around 100+ speakers and over 1000+ participants.

EEPC India takes lead in bridging the latest emerging trends and opportunities in Defence sector with engineering MSMEs spread across various clusters in India. It regularly organises and participates in defence equipment related initiatives including:

- Vendor development and sourcing opportunities with Defence PSUs
- Interaction on technology collaboration opportunities
- Exhibition to showcase various Defence PSUs and their opportunities to collaborate with MSMEs
- Disseminating latest trends in policies, rules and market development through its research and publication desk.

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**Contact**

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## Event Brochure

**4th Virtual edition**  
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India's biggest Hi Tech Defence and Aerospace vendor development platform  
17 - 20 SEPTEMBER, 2024

**JOIN US**

Event	Date	Time
INAUGURATION OF INDIA MSME DEFENCE WEEK	September 17, 2024	11:00 AM
INTERNATIONAL PARTNERSHIPS IN DEFENCE SECTOR	September 17, 2024	2:45 PM
SOURCING OPPORTUNITIES IN INDIAN NAVAL & SHIPBUILDING SECTORS	September 18, 2024	10:45 AM
SOURCING OPPORTUNITIES IN INDIAN DEFENCE PSUs IN AEROSPACE & DEFENCE MANUFACTURING	September 18, 2024	2:45 PM
SOURCING OPPORTUNITIES IN NEW DEFENCE PSUs (ERSTWHILE OFB)	September 19, 2024	10:45 AM
DEFENCE MODERNISATION & BUILDING AATMA NIRBHAR BHARAT IN DEFENCE SECTOR	September 19, 2024	2:45 PM
ENCOURAGING MSMEs IN DEFENCE EXPORTS: MAKE IN INDIA FOR THE WORLD	September 20, 2024	10:45 AM
TECHNOLOGY TRANSFER COLLABORATION OPPORTUNITIES FOR MSMEs IN DEFENCE SECTOR	September 20, 2024	2:45 PM

## Mailer





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## Social Media Campaign



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**EEPC INDIA's Post**

EEPC INDIA  
June 24, 2024 · 🌐

EEPC INDIA Defence Week starts this September  
Website - <https://eepcvirtualexpo.com/msmedefence2024>  
Register - <https://eepcvirtualexpo.com/.../conference.../Mzc/MjA>

Assam Chamber of Commerce, UTKAL Chamber, Aiai India, Federation of Karnataka Chambers of Commerce & Industry (FKCCI), Ftcci Hyd, Kerala Chamber, The Cochin Chamber of Commerce and Industry, Chamber of Commerce and Industry Jammu, Korean German Chamber of Commerce & Industry, Bihar Industries Association, Jharkhand Industries And Trade Association, Chhattisgarh chamber of commerce & Industries, #ICCC Chamber, Bharat Chamber of Commerce, Federation of Indian Chambers of Commerce & Industry (FICCI), Assocham, Faridabad Industries Association - FIA, Federation of Gujarat Industries (FGI), Gujarat Chamber of Commerce & Industry, #gccgoa #federation, m, Faridabad Industries Association - FIA, FIEO, #hcci, ynr, PHD Chamber, Maharashtra Chamber of Commerce, Industries and Agriculture - MCCIA, Pune, Bombay Chamber, Bombay Industries Association BIA, Ambattur Industrial Estate Manufacturers' Association, The Southern India Engineering Manufacturers' Association - Siema, Vizagapatam chamber of commerce and industry, Federation of Indian Chambers of Commerce & Industry (FICCI), World Trade Center Bhubaneswar, Department of Commerce, GoI, GST Helpline, Central Board of Indirect Taxes and Customs (CBIC), Indian Steel Association, International Copper Association India, The Institute of Indian Foundrymen, ISSDA, Indian Pump Manufacturers Association, Indian Electrical and Electronics Manufacturers' Association, ELCINA India, Thane Small Scale Industries Association (TSSIA), Ceama India, Construction Equipment , American Rental Association, ACMA India, SIAM India, FADA, ISHRAE, Trima India, Amma India



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**EEPC INDIA's Post**

EEPC INDIA  
June 26, 2024 · 🌐

The Indian Defence Sector - the second largest armed force is at the cusp of revolution  
Find out more at [#IMDW2024](#)  
Website <https://eepcvirtualexpo.com/msmedefence2024>  
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**EEPC INDIA's Post**

EEPC INDIA  
August 14, 2024 ·

India now exporting to over 85 countries due to collaborative efforts.  
Find out more at #IMDW2024 Website <https://eepcvirtualexpo.com/msmedefence2024> Register <https://eepcvirtualexpo.com/.../conference.../Mzc/MjA>  
@RakshaAnirveda as media partner  
Logo support of @DefProduction

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Media Partner  
**Raksha ANIRVEDA**  
www.rakshaanirveda.com

**EEPC INDIA's Post**

EEPC INDIA  
July 23, 2024 ·

To modernise its armed forces and reduce dependency on external dependence for defence procurement, several initiatives have been taken by the government to encourage 'Make in India' activities via policy support initiatives.  
Find out more at #IMDW2024  
Website <https://eepcvirtualexpo.com/msmedefence2024>  
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EEPC INDIA  
August 22, 2024 ·

The industry gets INR 6.22 Lakh Cr in Union Budget 2024-25, a jump of 4.79% over previous year  
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Aatmanirbhar & Make in India vision

**EEPC INDIA's Post**

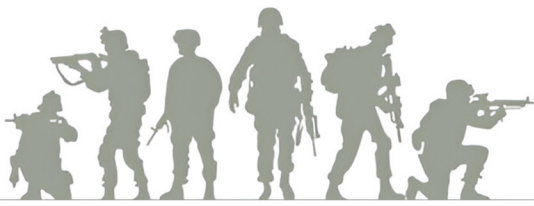
EEPC INDIA  
August 29, 2024 ·

Ministry of Defence has set a target of achieving a turnover of INR 1.75 Lakh Cr in aerospace and defence Manufacturing by 2025  
Find out more at #IMDW2024  
Website - <https://eepcvirtualexpo.com/msmedefence2024>  
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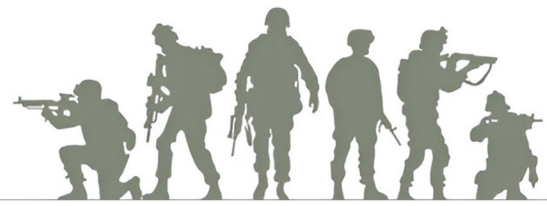
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Vendor Development, Procurement, Subcontracting & Sourcing Policies & Procedures for MSMEs with DPSUs  
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Instagram



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**CONTACT US**  
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eepec\_india India has around 194 defence start ups building innovative tech solutions to empower and support the country's defence efforts  
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Website  
<https://eepcvirtualexpo.com/msmedefence2024>

Register -  
[https://eepcvirtualexpo.com/conference\\_management/conference\\_registration/Mzc/MjA](https://eepcvirtualexpo.com/conference_management/conference_registration/Mzc/MjA)

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16 July 2024  
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5:32 pm · 24 Jun 2024 · 40 Views

← Post

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Ministry of Defence has set a target of achieving a turnover of INR 1.75 Lakh Cr in aerospace and defence Manufacturing by 2025

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Logo support from -  
@DefenceMinIndia @DefProdIndia

1:04 pm · 29 Aug 2024 · 37 Views

← Post

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@eepcindia

To support the domestic defence industry the government aims to ensure transparency, predictability, and ease of doing business by creating a robust eco-system and supportive government policies

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[eepcvirtualexpo.com/msmedefence2024...](http://eepcvirtualexpo.com/msmedefence2024...)  
[eepcvirtualexpo.com/conference\\_man...](http://eepcvirtualexpo.com/conference_man...)

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5:32 pm · 24 Jun 2024 · 40 Views



## EEPC INDIA OFFICES

### REGISTERED & HEAD OFFICE

#### EEPC INDIA

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#### H.O. (Cell)

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### REGIONAL OFFICES

#### Chennai

#### EEPC INDIA

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